

6PM
HOLDINGS PLC

Annual Report & Financial Statements 2012



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Chairman's statement

It is indeed my pleasure, to present to you on behalf of the Board of Directors of 6PM Holdings plc, this year's Annual Report and Audited Financial Statements. On this second occasion of addressing you I must primarily start with thanking you and my fellow Directors for the trust shown in me through my election to the Chair.



Quick is 6PM's Agile Methodology - the home of Agility consisting of an in-practice knowledge base, training services and productivity tools to help organisations develop business solutions within timeframes and to fixed budgets. It is everything that Agile is meant to be with the addition of applied Common Sense.

www.quickfocus.com

The year 2012 has proved to be a year of achievements, where we have seen the 6PM Business Strategy come to fruition. The Group has grown organically and we witnessed material progress with business development. We launched three new Health products including *Climate-HIV*, *Strokepad* and *emCare*. We also introduced *Quick*. These have helped us enter into new markets.

FINANCIAL RESULTS

While the year was still clouded with global economic uncertainty, in 2012 the **6PM Group** managed to overcome the losses registered in 2011 and deliver a profit. We have been registering monthly profits since September 2011 and this trend has so far continued in 2013. In 2012 the Group's cost containment measures were accelerated and these will continue to feature in 2013. These measures coupled with the determination of our CEO and his Executive Team have delivered the positive results in 2012. We are now forecasting a similar performance in 2013.

Operations also moved forward as our Chief Operating Officer continues to improve our reporting structures with aid from our newly appointed Project Management Office Director.

2013 – A YEAR IN WHICH WE CONSOLIDATE

The Group experienced significant growth in 2012. In 2013 the Group will aim to consolidate its position in the health market in the UK and consolidate its position in the home market. The consolidation process will be complimented with further growth and expansion in the Group's online strategy. This will be achieved by introducing new products within the *Quick* Portal; by introducing a new Services Portal aimed at providing consumers with technical online services; and through the launch of our *Compunet* online store.

In 2012 our Macedonian operation continued to grow and we are now employing 30 ICT specialists over there. We have managed to introduce our Macedonian workforce to our projects in the United Kingdom and this route is proving to be successful. This route will continue to be expanded upon throughout 2013.

In 2012 we continued to grow our annuity business with success. Our aim now is to continue to consolidate our position in this space and we aim to grow our annuity business by at least 60% in 2013. As part of our strategy, support and maintenance have now been centralized and we have a specialist team of people and a professional support desk.



"In 2013 the Group will aim to consolidate its position in the health market in the UK and consolidate its position in the home market."

THE FUTURE

After almost six years from its original listing in 2007, 6PM Holdings plc has come a long way not without setbacks and market turmoil but indeed with determination and drive. Using our determination and passion we look at our consolidation efforts in 2013 as our foundation for another wave of growth that we are planning for 2014.

In this first quarter of 2013, the Group's share price has enjoyed significant gains and I take this opportunity to thank all shareholders for their confidence in the **6PM Group**.

I, together with my Board of Directors at 6PM Holdings plc, commit to continue working in making your investment with the Group a worthwhile equity.

Nazzareno Vassallo

Chairman

11 March 2013

Chief Executive Officer's review

Perseverance is the result of pain
translating to knowledge and hard
work transforming to success.



**CARE
SOLUTIONS**

CareSolutions is 6PM's suite of award winning Health solutions developed together with the UK National Health Service (NHS). Developed together with Clinicians for Clinicians, the products built on 6PM's Agile philosophy are designed to provide Trusts and Health Organisations with improved efficiencies and business benefit.

OVERVIEW

In last year's edition of the annual report, I wrote about 4 "C's" with the 4th "C" referring to Commerce. Last year I wrote, *"We are not yet in profit but we have managed to climb the ladder."* We have climbed the ladder. Since September 2011 we have become a profitable organisation and to date we have not looked back.

How will 2012 go down in to the 6PM Book of History & Lessons?

The main business objective for 2012 was profit. The business vision and strategy has surely delivered and it is with great pleasure to announce the registered profit for 2012 in the following pages of this annual report. In 2012, while my main focus was to deliver a profit, I also focused on the following areas to secure more business stability for and on behalf of the **6PM Group**.

Business Development: In 2012, the **6PM Group** invested heavily in Business Development as we launched both **emCare360.com** and **quickfocus.com**. These two projects required investment, creativity, innovation and perseverance – the four characteristics that define the **6PM Group**. In 2013 we shall start to bear the fruit of this hard work as we see **emCare** welcoming its first customers and our own Agile knowledge portal being used in Malta, Holland and the United Kingdom by prestigious organisations.

Product Development: The **6PM Group** is still on its journey to making a shift from being a customer based organisation to becoming a product based one. We are not developing run of the mill products; we are specialising in Health products and solutions through a collaborative approach with world renowned Clinicians and business partners such as Trusts in the NHS. In 2012 we launched two very important strategic propositions, **Climate-HIV** and the Integrated Records Management System. For more information please visit our website 6pmsolutions.com.

Acquisition Consolidation: When in 2010 we acquired 70% in Softweb Ltd (now **Agilis6 Ltd**), we had much to learn as our lack of experience with acquisitions led us to make a significant loss in 2011. In 2012, we took forward all lessons learnt and managed to deliver a profit through **Agilis6** and also through **Compunet**.

Investment: When we carried out the rights issue in April 2011 we had envisaged to carry out more acquisitions through equity swaps than we actually did. Although we acquired **Compunet** and **Agilis6**, we surely got very busy investing in companies such as **emCare360 Limited**, **DSG Limited** and **Makeezi Limited**.



The Must Deliverables have been achieved, that is, profit and further investment so as to ensure that the 6PM Group continues to grow both horizontally and vertically

BUSINESS PERFORMANCE

Financial Highlights

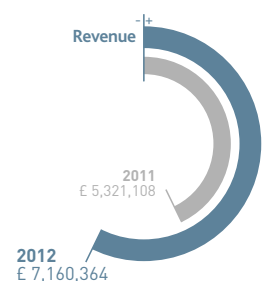
In the financial year ending 2012, the group registered a profit after tax of GBP 526,536 (2011 a loss of GBP 354,888). The gain per share amounted to GBP 0.027 whereas the loss per share in 2011 amounted to GBP 0.026.

The gross profit for the period amounted to GBP 2,771,284 (2011 – GBP 1,824,068) equivalent to 39% (2011 – 34%) of total revenue. Administrative expenses amounted to GBP 2,238,779 (2011 – GBP 2,226,028). Group total equity at year end amounted to GBP 5,014,584 (2011 – GBP 4,662,132).

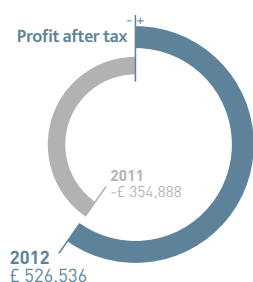
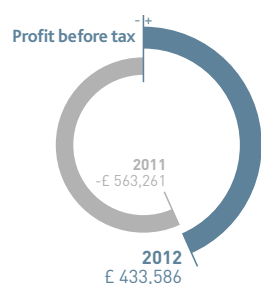
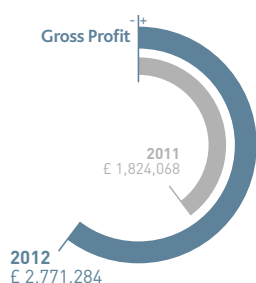
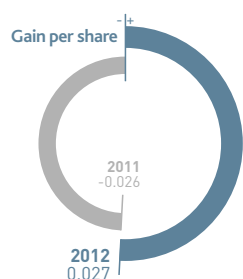
During the year, the Group continued its investment in software development. The amounts capitalised during the year amounted to GBP 551,001 (2011 – GBP 227,153) which represent primarily labour costs and expenses incurred in the development of Health and Agile Products.

Key points to note

The most significant point to note is the bottom line. In real terms, in 2011, the Group registered a loss of GBP 563,261 compared to the registered profit in 2012 amounting to GBP 433,586. This equates to an absolute variance of GBP 996,847 (177%).



Chief Executive Officer's report ...continued



BUSINESS PERFORMANCE

Other points of interest are:-

- The increase in Gross Profit contribution equates to an increase of 5%.
- The increase of Administrative Expenses equating to GBP 12,751 (1%)
- The increase in Investment in our own Products equating to GBP 323,848 (143%)

It is important to note that in 2011, we had certain one-off transactions relating to the rights issue, disposal of property and unrealised difference on exchange. In 2012, it was decided that any differences on exchange relating to transactions of a capital nature are treated separately within the capital exchange reserve.

It is also important to note that upon consolidation of the 2012 registered profit after tax, the Group absorbed 25% of the losses experienced within *emCare360 Limited*.

BUSINESS VISION & STRATEGY

In line with our business vision and strategy, the **6PM Group** is striving to transform itself from a Customer driven organisation to a Product driven organisation.

While we continued to invest in our high margin low volume product strategy through our NHS diversified products portfolio, in 2012 we introduced two products on the market. An HIV support management solution called Climate – HIV, and an IRM / RFID Solution, a prelude solution to the Electronic Document Management solution (EDM). In 2013 we aim to continue to strengthen our Health products portfolio.

In 2012 we continued to invest with success in our low margin high volume product strategy with the development of the *Quick* Products. This is a three year strategy and we will be launching another three products by September 2013. This strategy has worked. Since the launch of the *Quick* Products in June 2012, we won our first new project in the Dutch market with the local government of the Provincie Noord-Brabant.

In 2012 we saw the true birth of our eCare and eMonitoring services through our investment in *emCare360 Limited*. *emCare* will soon be servicing over 8,000 eCare customers and 1,000 eMonitoring customers.

In 2012 we focused on shareholder value. The Must Deliverables have been achieved, that is, profit and further investment so as to ensure that the **6PM Group** continues to grow both horizontally and vertically.

LOOKING FORWARD

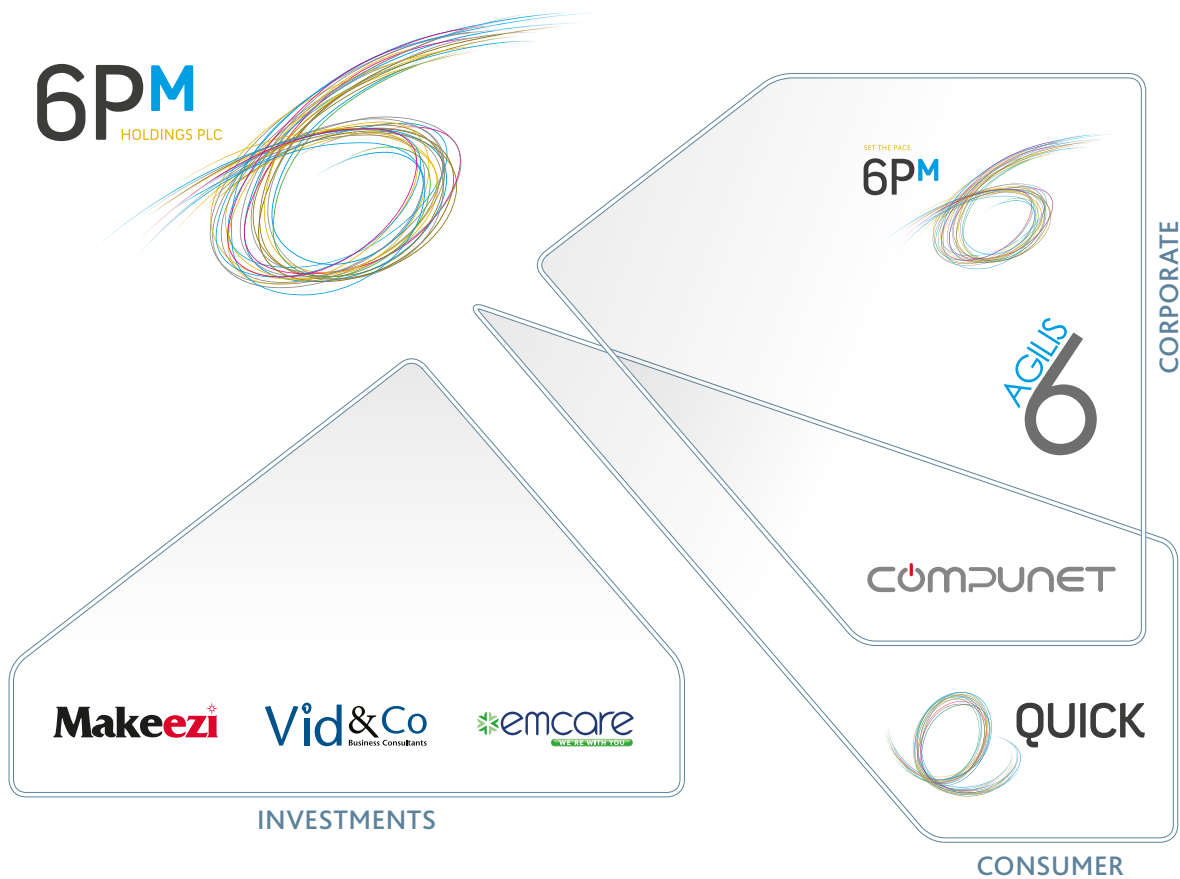
We have started 2013 positively and our commitment to profitability is simply not negotiable. We recognise that our percentage pre-tax profit in 2012 was lower than the industry average. Our aim for 2013 is to register another profitable year and to increase the percentage pre-tax profit by at least another three percentage points.

Our product and solution strategy is now delivering a significant amount of business value and we are aiming to reach our UK sales target for 2013 by June 2013.

At the time I am writing this review, the **6PM Group** has witnessed a share price climb from GBP 0.28 to GBP 0.53. The satisfaction and motivation I have experienced in the last few weeks is surely the fuel my team and I need to remain committed to shareholder value and profitability.

Ivan Bartolo
Chief Executive Officer

Group structure



INFRASTRUCTURE	SOLUTIONS	TECHNOLOGY	ABILITY
Application Hosting	Clinical	Business Intelligence	Onsite Courses
Data Centre Consultancy	HR	Data Warehousing	Knowledge hub
Desktop Support Helpdesk	EDM	Java	Mentoring
IT Audit	Support & Maintenance	Microsoft	Customised Training
Network Consultancy	Support Desk	Integration	
Storage Systems Consultancy	IRM		
Systems & Network Monitoring	ERP		
Virtual Desktop Infrastructure			

The Executive Team



↑ Ivan Bartolo
Chief Executive Officer



↑ Brian Zarb Adami
Chief Technical Officer



↑ Karen Cuschieri
PMO Director



↑ Peter Bugeja
Chief Operations Officer



↑ John Deguara
Chief Strategy Officer

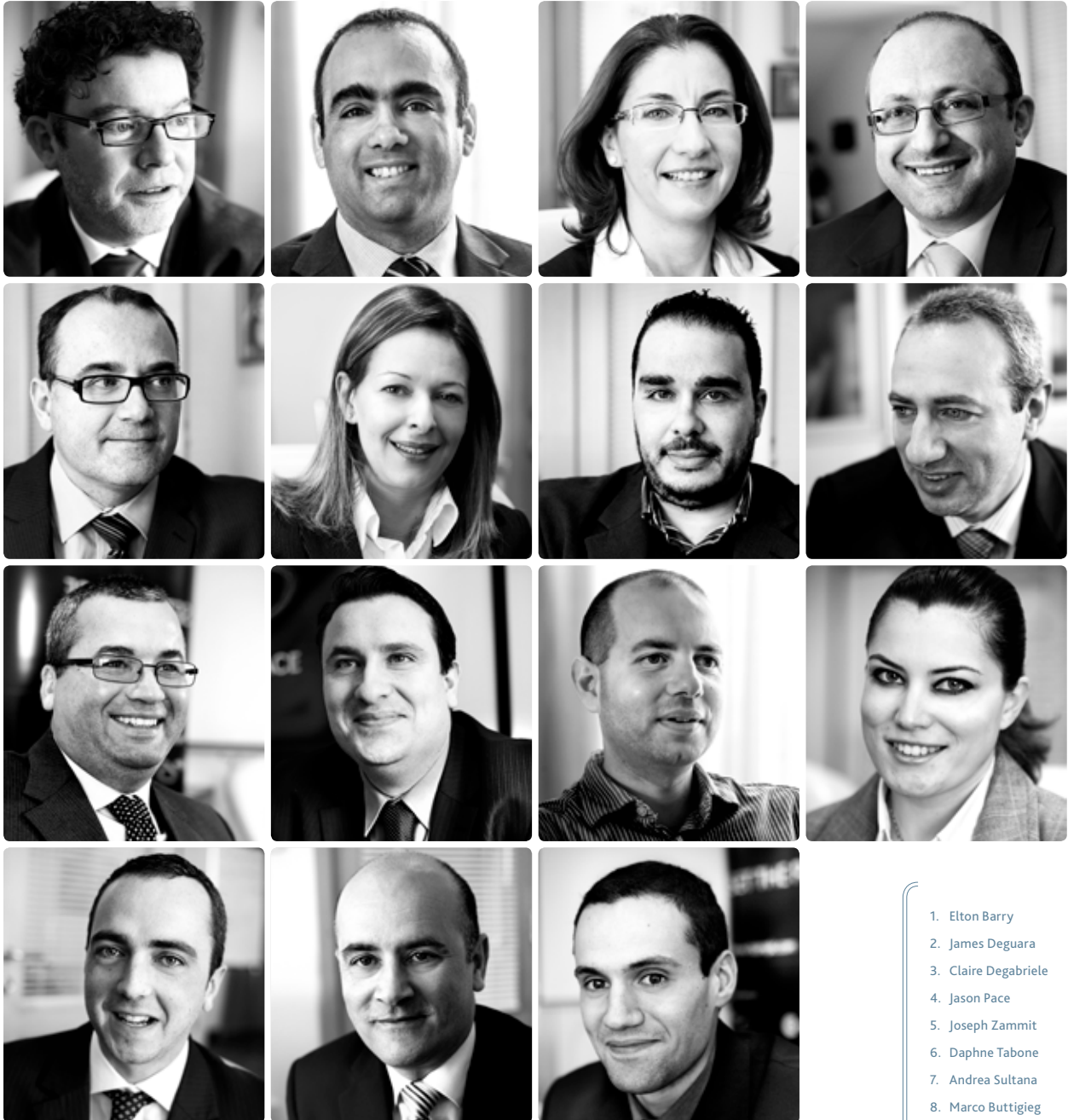


↑ Adrian Scicluna
Chief Financial Officer



↑ Steve Wightman
Deputy Chief Executive Officer

Members of the team



1. Elton Barry
2. James Deguara
3. Claire Degabriele
4. Jason Pace
5. Joseph Zammit
6. Daphne Tabone
7. Andrea Sultana
8. Marco Buttigieg
9. Neeskens Facciol
10. Jonathan Bonnett
11. Isaac Zarb
12. Melanie Grech
13. Andrew Micallef
14. Steve Chetcuti
15. David Vassallo

Directors' report

Year ended 31 December 2012

The Directors have pleasure in submitting their report and the audited financial statements of the group and the company for the year ended 31 December 2012.

PRINCIPAL ACTIVITIES

The group provides a range of Benefit Directed IT and Business solutions complemented with specialised services enabling organisations to enhance and optimise business efficiency. These include Product Solutions and Consultancy aimed at the UK National Health Services and HR resourcing providing Consultancy and IT services to a variety of other companies in diverse market verticals. The 6pm Group is also involved in ICT Retail, ICT Infrastructure and related services mainly in the local market. The company acts as a holding company.

PERFORMANCE REVIEW

In 2012, 6pm continued to enjoy the positive results achieved during the tail end of the previous year and further strengthened its NHS market position through the development of additional niche products. The group also exploited the synergies generated through the various acquisitions in 2011 which as planned led to increased revenue opportunities and a leaner administrative cost structure.

The consolidated financial statements cover 6pm Holdings p.l.c. (parent) and its subsidiaries 6pm Management Consultancy (UK) Limited, 6pm Limited, *Agilis6* Limited (formerly Softweb Limited), *6pm Nearshore DOOEL*, *Compunet* Operations Limited and *Compunet* Agencies Limited.

The group's pre-tax profit was GBP 433,586 (2011 – pre-tax loss of GBP 563,261). The gross profit for the year amounted to GBP 2,771,284 (2011 – GBP 1,824,068) equivalent to 39% (2011 – 34%) of total revenues. Administrative expenses amounted to GBP 2,238,779 (2011 – GBP 2,226,028).

Group total equity at the year-end amounted to GBP 5,014,584 (2011 – GBP 4,662,132).

RESULTS AND DIVIDENDS

The results for the year ended 31 December 2012 are shown in the statements of comprehensive income on page 20.

The group registered a profit after tax of GBP 526,536 (2011 – loss after tax of GBP 354,888). The company registered a loss after tax of GBP 11,860 (2011 – GBP 1,848).

The Directors propose a payment of a final gross dividend of GBP 0.0246 per share equivalent to a final net dividend of GBP 0.016 per share. The Directors further propose that a bonus issue of 1 share for every 25 shares held on 12 May 2013 (the record date) equivalent to GBP 152,156 is allocated from the share premium account.

LIKELY FUTURE BUSINESS DEVELOPMENTS

The aim of the group is to further develop sales, especially in the newly-developed products, while also investing in getting annuity revenue. These, coupled with the cost containment efforts and building on synergies within the group, will help to sustain the profitability of the group within the foreseeable future.

DIRECTORS

The Directors of the company who served during the period were:

- Nazzareno Vassallo – Chairman
- Ivan Bartolo – Chief Executive Officer
- Stephen Wightman
- Brian Zarb Adami (appointed on 31 May 2012)
- Alan West Robinson (ceased to hold office on 31 May 2012)
- Hector Spiteri
- Robert Borg

In accordance with article 55.1 of the company's Articles of Association, the Directors shall be appointed by the shareholders during the forthcoming annual general meeting.



From Left to Right: Brian Zarb Adami, Hector Spiteri, Ivan Bartolo (*Chief Executive Officer*), Nazzareno Vassallo (*Chairman*), Dr Ivan Gatt LL.D. (*Company Secretary*), Robert Borg, Stephen Wightman

AUDITOR

The auditors, Nexia BT, have intimated their willingness to remain in office and a resolution proposing their reappointment will be put before the members at the next annual general meeting.

GOING CONCERN

As required by Listing Rule 5.62, and after making the necessary enquiries and after reviewing the group's plans for the coming financial years, the Directors are satisfied that at the time of approving the financial statements, the company and the group have adequate resources to continue operating for the foreseeable future.

For this reason, the Directors feel it is appropriate to continue adopting the going concern basis in preparing these financial statements.

Information required by Malta Financial Services Authority Listing Rule

The information required to be published in the Directors' report pursuant to Listing Rule 5.64 is set out in pages 53 to 56.

Approved by the Board of Directors and signed on its behalf on 15 April 2013 by:

Ivan Bartolo
Chief Executive Officer

Nazzareno Vassallo
Chairman

Directors, officer & other information

Directors: Nazzareno Vassallo – Chairman
Ivan Bartolo – Chief Executive Officer
Stephen Wightman
Brian Zarb Adami
Hector Spiteri
Robert Borg

Secretary: Dr Ivan Gatt LL.D.

Registered office: 6PM House, 188,
21st September Avenue,
Naxxar,
Malta.

Country of incorporation: Malta

Company registration number: C 41492

Auditor: Nexia BT,
The Penthouse, Suite 2,
Capital Business Centre, Entrance C,
Triq Taz-Zwejt,
San Gwann,
Malta.

Bankers: Bank of Valletta p.l.c.,
58, Zachary Street,
Valletta,
Malta.

Legal advisers: Gatt Tufigno Gauci Advocates,
66, Old Bakery Street,
Valletta,
Malta.

Statement of Directors' responsibilities

The Directors are required by the Companies Act (Chap. 386) to prepare financial statements in accordance with International Financial Reporting Standards as adopted by the EU, which give a true and fair view of the state of affairs of the company and the group at the end of each financial year and of the profit or loss of the company and its group for the year then ended. In preparing the financial statements, the Directors should:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable; and
- prepare the financial statements on a going concern basis, unless it is inappropriate to presume that the company and the group will continue in business as a going concern.

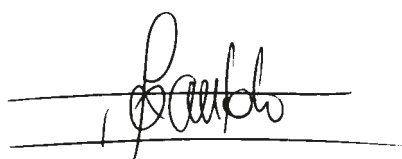
The Directors are responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy at any time the financial position of the company and the group and which enable the Directors to ensure that the financial statements comply with the Companies Act (Chap. 386). This responsibility includes designing, implementing and maintaining such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

The Directors are also responsible for safeguarding the assets of the company and the group, and henceforth taking reasonable steps for the prevention and detection of fraud and other irregularities.


Statement of responsibility pursuant to the Listing Rules issued by the Listing Authority

We, the undersigned declare that to the best of our knowledge, the consolidated financial statements set out on pages 20 to 51 are prepared in accordance with the requirements of International Financial Reporting Standards as adopted by the EU, give a true and fair view of the assets, liabilities, financial position and profit and loss of the company and the group included in the consolidation taken as a whole and that the Directors' report includes a fair review of the development and performance of the business and the position of the company and the group included in the consolidation taken as a whole, together with a description of the principle risks and uncertainties that they face.

Approved by the Board of Directors and signed on its behalf on 15 April 2013 by:



Ivan Bartolo
Chief Executive Officer



Nazzareno Vassallo
Chairman

Corporate governance statement

6PM Holdings p.l.c. ("the Company") is committed to observing the principles of transparent, responsible corporate governance aimed at maximising value. The Board considers compliance with corporate governance principles to constitute an important means of instilling confidence on the part of present and future shareholders, creditors, employees, business partners and the public in national and international markets.

Pursuant to the Malta Financial Services Authority Listing Rules 5.94 and 5.97, the Company is hereby presenting a statement of compliance with the Code of Principles of Good Corporate Governance ("the Principles" or "the Code") for the year ended 31 December 2012, which details the extent to which the Principles have been adopted, as well as the effective measures taken by the Company to ensure compliance with these Principles.

Other than as stated in the Second Part, the Company has fully implemented the Principles set out in the Code.

FIRST PART COMPLIANCE WITH THE CODE

Principle 1 – The Board

The composition of the Board of Directors ensures that the Company is led by individuals who not only have the necessary skill and diversity of knowledge but who also possess leadership qualities whilst maintaining integrity and the Company's interests in all their decision-making.

The Board supplements the executive management team in delivering sustainable added value for shareholders. It considers strategic issues, key projects and major investments and regularly monitors performance against delivery of the key targets of the business plan. It approves the corporate plan and the annual budget and reviews performance against targets at every meeting.

Principle 2 – Chairman and Chief Executive

The roles of the Chairman and the Chief Executive, set out in writing and agreed by the Board, are held separately in order to ensure that there is a clear distinction between the running of the Board and the executive responsibility for the running of the business of the Company.

The interplay between Mr Ivan Bartolo as the Chief Executive Officer – responsible for the day-to-day management of the Company, and Mr Nazzareno Vassallo, a stalwart of the Maltese business community as Chairman of the Company, has ensured that both the senior managers as well as the Board are not only able to deliver what is expected from them but are also prepared for the expansion strategy of the Company.

Principle 3 – Composition of the Board

The Board of the Company is currently composed as follows:

Mr Nazzareno Vassallo	Chairman	Non-Executive
Mr Ivan Bartolo	CEO	Executive
Mr Stephen Wightman		Executive
Mr Brian Zarb Adami		Executive
Mr Hector Spiteri		Non-Executive
Mr Robert Borg		Non-Executive

The Board considers that, save for as indicated in Part 2 of this Report the non-executive Directors are independent of management and free from any business or other relationship that could materially interfere with the exercise of their independent judgment.

Principle 4 – The Responsibilities of the Board

The Board has responsibility for overseeing the strategic planning process and reviewing and monitoring management's execution of the corporate and business plan. Annually, the Board receives the strategic plan and critical issues and opportunities from senior management.

Succession planning for the top positions in the Company is also an agenda item for at least one Board meeting annually.

The Board delegates certain powers, authorities and discretions to the Audit Committee and the Remuneration Committee. The role and competence of such committees is further described in Principle 8 hereunder.

Principle 5 – Board Meetings

The Board meets once a month unless further meetings are required in accordance with the needs of the Company. The Board has a formal schedule of matters reserved for it to discuss and includes a review of the market outlook, operational performance and future prospects as well as a financial report.

Prior to every meeting, Dr Ivan Gatt, the Company Secretary, distributes the agenda of the meeting along with any such papers and documentation as may be necessary for the Directors to prepare themselves for the items to be discussed.

The Company Secretary keeps record of the attendance and minutes all the discussions and decisions adopted by the Board that are subsequently circulated to the members of the Board.

For the period under review, the meetings of the Board were attended as follows:

Meetings held [12]		Attended
Mr Nazzareno Vassallo	Chairman	12 [12]
Mr Ivan Bartolo	CEO	12 [12]
Mr Stephen Wightman		11 [12]
Mr Alan West Robinson *		6 [6]
Mr Brian Zarb Adami *		6 [6]
Mr Hector Spiteri		11 [12]
Mr Robert Borg		12 [12]

* Brian Zarb Adami appointed Director on 31/5/12

* Alan West Robinson ceased to hold office on 31/5/12

Each Director is expected to attend all meetings of the Board and Board committees of which the Director is a member. The Board recognises that occasional meetings may need to be scheduled on short notice when the participation of a Director is not possible and that conflicts may arise from time to time that will prevent a Director from attending or participating in a regularly scheduled meeting. However, the Board expects that each Director will make every possible effort to keep such absences to a minimum.

Directors have access to the advice and services of the Company Secretary and are regularly informed of their dealing in securities of the company within the parameters of law and the code.

Principle 6 – Information and Professional Development

The Company firmly believes in the professional development of all the members in the organisation.

The CEO, appointed by the Board, is responsible to establish and implement schemes which are aimed for maintaining and recruiting employees and management personnel. Furthermore, regular training exercises are held in order for the Company's employees to keep abreast of current technological trends and practices.

Directors are encouraged to talk directly to any member of management regarding any questions or concerns the Directors may have. Senior management are invited to attend Board meetings from time to time when appropriate.

When a new Director joins the Board, management will provide an orientation program to enable the new Director promptly gain an understanding of the Company and its' industry. Each Director is encouraged to participate in continuing education programs pertinent to service on the Board. If a new Director has not previously served on the board of a publicly traded company, the new Director will be given a number of informative sessions with the Company's legal advisors. Additionally, each Director is expected to take steps reasonably necessary to be adequately informed about the Company and external matters affecting it and to enable the Director to function effectively on the Board and committees on which the Director serves.

Principle 7 – Evaluation of the Board's Performance

The Board and each of its committees perform an annual self-evaluation of their performance through a series of questionnaires, the results of which are analysed accordingly.

Corporate governance statement ...continued

Principle 8 – Committees

The Board delegates certain powers, authorities and discretions to the Audit Committee and the Remuneration Committee.

Audit Committee

The Audit Committee's primary role is to support the main Board in terms of quality control of the group's financial reports, its internal controls and in managing the Board's relationships with the external auditors.

The members of the Audit Committee and the attendance for the meetings held during the period under review are as follows:

Meetings held [4]

	Attended
Mr Hector Spiteri	4 [4]
Mr Ivan Bartolo	4 [4]
Mr Robert Borg	4 [4]

The Board considers that Mr Hector Spiteri possesses the required competence in accounting and/or auditing. Mr Hector Spiteri holds a warrant of a Certified Public Accountant and a Practising certificate in Auditing. He is a fellow member of the Malta Institute of Taxation, fellow member of the Malta Institute of Accountants and honorary member of the Malta Institute of Management.

Other executive Directors or members of management are normally requested to attend when required.

Remuneration Committee

The Remuneration Committee is responsible for the development and implementation of the remuneration and related policies of the group, particularly to attract, retain and motivate Directors, senior management and employees through incentive based remuneration and share option plans, and for ensuring compliance with the relevant provisions and regulations of good corporate governance on remuneration and related matters.

The members of the Remuneration Committee and the attendance for the meetings held during the period under review are as follows:

Meetings held [1]

	Attended
Mr Hector Spiteri	1 [1]
Mr Ivan Bartolo	1 [1]
Mr Robert Borg	1 [1]

Remuneration Statement

The Remuneration Committee of the Company is composed of three (3) individuals being Hector Spiteri (as Chairman), Robert Borg and Ivan Bartolo.

The Committee's main role is to devise the appropriate packages needed to attract, retain and motivate Directors and senior executives possessing the necessary expertise and skills required for the Company's proper management.

Throughout 2012, the Committee met once and all the members attended such meeting.

There was no significant change in the Company's remuneration policy for senior management and Directors during the financial year under review and there are no planned changes for the following financial year.

Remuneration Policy – Directors

In accordance with the provisions of the Articles of Association of the Company, the aggregate emoluments of all Directors and any increases thereto shall be determined by the shareholders in a general meeting.

All the Directors of the Company do not have service contracts with the Company.

No Director is entitled to any share option, profit sharing, pension benefit or any other remuneration and no other fees were payable to any of the Directors during the year under review.

Remuneration Policy – Senior Executives

On the basis of recommendations submitted by the Remuneration Committee, the Board of Directors determines and establishes the overall remuneration policy for Senior Management.

The current remuneration policy of the Company consists exclusively in fixed salaries but senior executives are entitled to a bonus at the end of the year on the attainment of certain Key Performance Indicators (KPIs).

The Committee considers that the currently adopted remuneration policy adopted is fair and reasonable and enables the Company to attract, retain and motivate executives with the appropriate skills and qualities to ensure proper management.

The contracts of employment of all senior executives are of an indefinite nature and are subject to statutory notice period. No senior executive is entitled to any payment upon termination.

Code provision 8.A.5

For the financial period under review, the aggregate remuneration of the Directors of the group and of the company was as follows:

	Fixed Remuneration	Variable Remuneration	Share options	Other
Senior Executives	£188,169	–	–	–
Directors	£280,948	£20,922	–	–

Principle 9 & 10 – Relations with Shareholders and with the Market & Institutional Shareholders

The CEO is responsible for establishing effective communications with all the stakeholders notably shareholders, customers, employees, suppliers, media, government and corporate partners.

In limited circumstances, the Chairman will speak on behalf of the Board.

The Board believes that shareholders should have an opportunity to send communications to the Board. Any communication from a shareholder to the Board generally or a particular Director should be in writing, signed, contain the number of shares held in the sender's name and should be delivered to the attention of the Company Secretary at the principal offices of the Company.

Principle 11 – Conflict of Interest

Directors should always act in the best interests of the Company and its shareholders.

The procedures followed by the Board internally reflect how such sensitive situations, if and when they arise, are considered by the Company. In accordance with the provisions of the Articles of Association of the Company, any actual, potential or perceived conflict of interest must be immediately declared by a Director to the other members of the Board, who then (also possibly through a referral to the Audit Committee) decide on whether such a conflict exists. In the event that the Board perceives such interest to be conflicting with the Director's duties, the conflicted Director is required to leave the meeting and both the discussion on the matter and the vote, if any, on the matter concerned, is conducted in the absence of the conflicted Director.

The Board has approved an Internal Code of Dealing that details the obligations of the Directors, as well as those of senior management and other individuals having access to sensitive information, on dealings in the equity of the Company within the parameters of the law and the Principles.

Each Director has declared his interest in the share capital of the Company distinguishing between beneficial and non-beneficial interest.

Principle 12 – Corporate Social Responsibility

6PM aims to act responsibly toward society at large. The company does not consider its Corporate Social Responsibility to be an overhead but as part of its commitment to behave ethically.

The 6PM group is committed to play a leading and effective role in the country's sustainable development, whilst tangibly proving itself to be a responsible and caring citizen of the community in which it operates.

In its relations with its employees, the 6PM group encourages open communication and personal development. It also creates opportunities based on performance, creativity and initiative. The group is committed towards the social well-being of its workforce and their family members. It also aims to improve the quality of life of the local communities it supports.

In the past years various initiatives were taken to build upon this concept. The 6PM Charity Foundation was set up in 2008 with the objective to provide sustained and substantial support to underprivileged children and families in Malta and in the UK.

In 2009, the 6PM Charity Foundation together with the parish of St Augustine in Valletta opened the Santu Wistin 6PM IT & Resource Centre. The centre was set up to get the children off the streets and provide them with the resources, equipment and guidance necessary to pursue their education. The parish also uses the Centre to run a series of courses directed at parents and single mothers to help build awareness on certain parenting issues, as well as providing the skills to re-introduce them into the workforce.

In 2010 the Foundation worked with the Qawra parish and raised funds to open another IT and Resource Centre for children in Qawra.

In 2011, the Foundation committee organised a number of fund-raising activities and events. The committee identified a number of families in desperate need of support and has been working with them to provide financial relief for medications required or other daily needs such as food.

In 2012, the Foundation committee organised the annual bike ride, a Christmas raffle during the Christmas staff party and a collection by the employees of food and essentials for people in need. In collaboration with the Millenium Chapel (WOW), a family in desperate need to change the bathroom in their house was identified. 6PM donated funds towards this cause.

The 6PM Foundation also donated a laptop to a family who needed help for their young child with disability.

Corporate governance statement ...continued

One of our employees was given not only financial help by the 6PM Foundation and its employees but some of the employees also donated some of their annual leave so that their colleague could spend the necessary time with his son who needed treatment in the UK.

As part of the Christmas festivities the 6PM Foundation organised a Cinema day at the Millennium Chapel (WOW) premises. A goodies bag was given to all the children present.

The Committee of the 6PM Foundation has already put together a calendar of fund raising activities for the forthcoming year in order to continue to provide assistance to families and children in need.

SECOND PART NON-COMPLIANCE WITH THE CODE

Principle 7 – Evaluation of the Board

Even though the Board undertook a self evaluation of its own performance, it did not appoint an ad hoc Committee to carry out such evaluation. The Board believes that the outcome of such self-assessment exercises currently provides the deliverables needed.

Principle 8 – Nomination Committee

The Memorandum and Articles of Association of the Company regulates the appointment of Directors. Article 55.1 of the Articles of Association provides that a member holding not less than 0.5% of the issued share capital of the Company having voting rights or a number of members who in the aggregate hold not less than 0.5% of the issued share capital of the Company having voting rights shall be entitled to nominate a fit and proper person for appointment as a Director of the Company. In addition, the Directors themselves or a Committee appointed for the purpose by the Directors may make recommendations and nominations to the shareholders for the appointment of Directors at the next Annual General Meeting.

Furthermore, in accordance with the provisions of 55.3 of the Articles of Association of the Company, in the event that the Board is of the opinion that none of the Directors appointed or elected in accordance with the provisions of these Articles is a non-executive independent Director competent in accounting and/or auditing as required by the Listing Rules relating to the composition of the Audit Committee, the Board shall, during the first board meeting after the annual general meeting appoint a person, who is independent and competent in accounting and/or auditing as a non-executive Director and shall appoint such person to the Audit Committee.

The Board believes that the setting up of a Nomination Committee is currently not suited to the Company as envisaged by the spirit of the Code. Notwithstanding this, the Board will retain under review the issue relating to the setting up of a Nomination Committee.

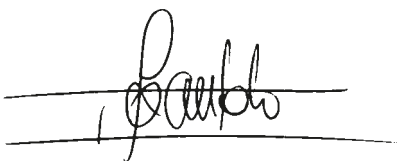
Principle 9 – Relations with Shareholders and with the Market

The Company firmly believes that shareholder participation is an essential precondition for effective corporate governance.

The Company has fully implemented the Shareholders Rights Directive (Directive 2007/36/EC) as transposed in Maltese Law and to this regard has introduced a number of measures aimed at facilitating the exercise of shareholders rights and protecting the shareholders' interests.

The measures currently available for shareholders notably the right to put items on the agenda of the annual general meeting and to table draft resolutions and the right to ask questions provide the necessary safeguards for the protection of the shareholder's interests. To this regard, the Company does not believe that the current corporate structure requires it to introduce procedures to resolve conflicts between minority shareholders and controlling shareholders.

Approved by the Board of Directors and signed on its behalf on 15 April 2013 by:



Ivan Bartolo
Chief Executive Officer



Nazzareno Vassallo
Chairman

Independent auditor's report to 6pm Holdings p.l.c. on corporate governance

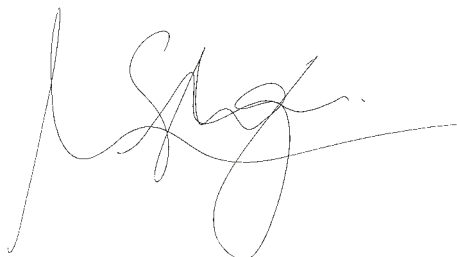
Pursuant to the Listing Authority Rules issued by the Malta Financial Services Authority, the Directors are required to include in their annual report a Statement of Compliance to the extent to which they have adopted the Code of Principles of Good Corporate Governance and the effective measures that they have taken to ensure compliance with these principles.

Our responsibility as laid down by Listing Rule 5.98 requires us to include a report on the Statement of Compliance.

We read the Statement of Compliance and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

We are not required to perform additional work necessary to, and we do not, express an opinion on the effectiveness of either the company's system of internal control or its corporate governance procedures.

In our opinion, the Statement of Compliance set out on pages 14 to 18 has been properly prepared in accordance with the requirements of the Listing Rules.



Mr Manuel Castagna

For and on behalf of
NEXIA BT
Certified Public Accountants

Date: 15 April 2013

NEXIA BT
Certified Public Accountants

The Penthouse, Suite 2,
Capital Business Centre,
Entrance C,
Triq Taz-Zwejt,
San Gwann,
Malta.

Statements of comprehensive income

Year ended 31 December 2012

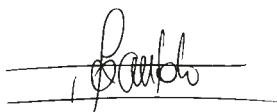
	Notes	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Revenue	7	7,160,364	–	5,321,108	–
Cost of sales		(4,389,080)	–	(3,497,040)	–
Gross profit		2,771,284	–	1,824,068	–
Other operating income		8,071	–	–	–
Administrative expenses		(2,238,779)	(7,456)	(2,226,028)	2,559
Operating profit/(loss)		540,576	(7,456)	(401,960)	2,559
Finance costs	9	(81,992)	(4,404)	(89,523)	(4,448)
Investment income	8	20,832	–	834	48
Share of losses of associates	16	(45,830)	–	(4,803)	–
Loss on sale of immovable property		–	–	(67,809)	–
Profit/(loss) before tax	10	433,586	(11,860)	(563,261)	(1,841)
Income tax credit/(charge)	13	92,950	–	208,373	(7)
Profit/(loss) for the year		526,536	(11,860)	(354,888)	(1,848)
<i>Attributable to:</i>					
Owners of the company		512,684		(328,005)	
Non-controlling interest		13,852		(26,883)	
		526,536		(354,888)	
Other comprehensive income/(expense)					
Exchange differences arising on translation of foreign operations		(37,879)	–	(53,869)	–
Exchange differences arising on capital items		(136,205)	–	–	–
Other comprehensive expense for the year		(174,084)		(53,869)	
Total comprehensive income/(expense) for the year		352,452	(11,860)	(408,757)	(1,848)
<i>Attributable to:</i>					
Owners of the company		338,600		(381,874)	
Non-controlling interest		13,852		(26,883)	
		352,452		(408,757)	
Earnings per share	6	0.027		(0.026)	

Statements of financial position

31 December 2012

	Notes	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
ASSETS AND LIABILITIES					
Non-current assets					
Intangible assets	14	2,668,183	–	2,353,930	–
Property, plant and equipment	15	1,108,773	–	928,101	–
Investments in subsidiaries	16	–	2,499,048	–	2,499,048
Investments in associates	16	62,430	150,058	7,941	27,519
Deferred tax assets	17	1,566,538	–	1,474,284	–
		5,405,924	2,649,106	4,764,256	2,526,567
Current assets					
Inventories	18	386,050	–	265,168	–
Trade and other receivables	19	2,885,860	1,678,285	1,770,072	1,809,614
Current tax asset		–	–	37,594	–
Other cash at bank	24	408,050	–	417,650	–
Cash and cash equivalents	24	70,448	10,270	216,236	10,299
		3,750,408	1,688,555	2,706,720	1,819,913
Total assets		9,156,332	4,337,661	7,470,976	4,346,480
Current liabilities					
Trade and other payables	20	2,513,000	3,915	1,622,679	5,278
Other financial liabilities	21	167,626	99,841	109,321	95,437
Bank overdrafts and loans	22	947,368	–	537,738	–
Current tax liabilities		52,574	–	27,108	–
		3,680,568	103,756	2,296,846	100,715
Non-current liabilities					
Bank loans	22	461,180	–	511,998	–
Total liabilities		4,141,748	103,756	2,808,844	100,715
Net assets		5,014,584	4,233,905	4,662,132	4,245,765
EQUITY					
Share capital	23	3,758,127	3,758,127	3,611,823	3,611,823
Share premium		393,096	393,096	539,400	539,400
Exchange translation reserve		94,711	–	132,590	–
Capital exchange reserve		(136,205)	–	–	–
Retained earnings		902,749	82,682	390,065	94,542
Minority interest		2,106	–	(11,746)	–
Total equity		5,014,584	4,233,905	4,662,132	4,245,765

These financial statements were approved by the Board of Directors, authorised for issue on 15 April 2013 and signed on its behalf by:



Ivan Bartolo
Chief Executive Officer



Nazzareno Vassallo
Chairman

Statements of changes in equity

Year ended 31 December 2012

GROUP

	Share capital GBP	Share premium GBP	Exchange translation reserve GBP	Capital exchange reserve GBP	Retained earnings GBP	Attributable to owners of the company GBP	Non-controlling interest GBP	Total GBP
Balance at 1 January 2011	1,500,000	–	186,459	–	718,070	2,404,529	15,137	2,419,666
Loss for the year	–	–	–	–	(328,005)	(328,005)	(26,883)	(354,888)
Other comprehensive expense for the year	–	–	(53,869)	–	–	(53,869)	–	(53,869)
Total comprehensive expense for the year	–	–	(53,869)	–	(328,005)	(381,874)	(26,883)	(408,757)
Issue of share capital	2,157,600	539,400	–	–	–	2,697,000	–	2,697,000
Transaction costs (note 23)	(45,777)	–	–	–	–	(45,777)	–	(45,777)
Balance at 1 January 2012	3,611,823	539,400	132,590	–	390,065	4,673,878	(11,746)	4,662,132
Profit for the year	–	–	–	–	512,684	512,684	13,852	526,536
Other comprehensive expense for the year	–	–	(37,879)	(136,205)	–	(174,084)	–	(174,084)
Total comprehensive income/ (expense) for the year	–	–	(37,879)	(136,205)	512,684	338,600	13,852	352,452
Capitalisation of share premium (note 23)	146,304	(146,304)	–	–	–	–	–	–
Balance at 31 December 2012	3,758,127	393,096	94,711	(136,205)	902,749	5,012,478	2,106	5,014,584

HOLDING COMPANY

	Share capital GBP	Share premium GBP	Retained earnings GBP	Total GBP
Balance at 1 January 2011	1,500,000	–	96,390	1,596,390
Loss for the year	–	–	(1,848)	(1,848)
Total comprehensive expense for the year	–	–	(1,848)	(1,848)
Issue of share capital	2,157,600	539,400	–	2,697,000
Transaction costs (note 23)	(45,777)	–	–	(45,777)
Balance at 1 January 2012	3,611,823	539,400	94,542	4,245,765
Loss for the year	–	–	(11,860)	(11,860)
Total comprehensive expense for the year	–	–	(11,860)	(11,860)
Capitalisation of share premium (note 23)	146,304	(146,304)	–	–
Balance at 31 December 2012	3,758,127	393,096	82,682	4,233,905

Statements of cash flows

Year ended 31 December 2012

	Notes	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Cash flows from operating activities					
Profit/(loss) before tax		433,586	(11,860)	(563,261)	(1,841)
Adjustments for:					
Depreciation and amortisation		283,489	–	243,261	–
Interest expense		81,992	4,404	89,523	4,448
Interest income		(20,832)	–	(834)	(48)
Movement in provision for bad debts		–	–	(14,369)	–
Bad debts written off		–	–	22,474	–
Loss on sale of property, plant and equipment		–	–	67,809	–
Exchange adjustments		–	–	–	(22,026)
Share of losses in associates and unrealised profits on sales to associates		68,050	–	19,578	–
Operating profit/(loss) before working capital movements					
		846,285	(7,456)	(135,819)	(19,467)
Movement in inventories		(120,882)	–	(9,067)	–
Movement in trade and other receivables		(1,115,787)	–	(497,140)	–
Movement in trade and other payables		890,321	(1,363)	603,587	–
Cash flows from operations		499,937	(8,819)	(38,439)	(19,467)
Net income taxes refunded/(paid)		31,148	–	(119)	(7)
Net cash flows from/(used in) operating activities		531,085	(8,819)	(38,558)	(19,474)
Cash flows from investing activities					
Purchase of property, plant and equipment		(271,340)	–	(84,190)	–
Net proceeds from disposal of property, plant and equipment		–	–	164,267	–
Payments to acquire intangible assets		(551,001)	–	(227,153)	–
Acquisition / further investment in associates		(62,209)	(62,209)	(27,519)	(27,519)
Acquisition and incorporation of subsidiaries		–	–	(351,072)	(376,954)
Interest income		20,832	–	834	48
Net cash flows used in investing activities		(863,718)	(62,209)	(524,833)	(404,425)
Cash flows from financing activities					
Movement in related party balances		(2,025)	75,403	(486,706)	(1,692,634)
Movement in bank borrowings		190,553	–	(168,772)	–
Interest paid		(81,992)	(4,404)	(89,523)	(4,448)
Issue of share capital net of transaction costs		–	–	2,129,223	2,129,223
Deposits into bank		–	–	(417,650)	–
Net cash flows from financing activities		106,536	70,999	966,572	432,141
Net movement in cash and cash equivalents					
		(226,097)	(29)	403,181	8,242
Cash and cash equivalents at the beginning of year		(230,874)	10,299	(684,570)	2,057
Acquired on acquisition of subsidiaries		–	–	(960)	–
Effect of foreign exchange rates		(87,950)	–	51,475	–
Cash and cash equivalents at the end of year	24	(544,921)	10,270	(230,874)	10,299

Notes to the financial statements

Year ended 31 December 2012

1. BASIS OF PREPARATION

The financial statements have been prepared on the historical cost basis and in accordance with International Financial Reporting Standards, as adopted by the EU. As further disclosed in note 4, EU-endorsed IFRSs may differ from IFRSs as published by the International Accounting Standards Board ('IASB') if, at any point in time, new or amended IFRSs have not been endorsed by the EU. The significant accounting policies adopted are set out in note 2 below.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the holding company and entities controlled by the holding company (its subsidiaries). Control is achieved where the holding company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Investments in subsidiaries are accounted for in the separate financial statements of the holding company on the basis of the direct equity interest and are stated at cost less any accumulated impairment losses. Dividends from investments are recognised in profit or loss.

The results of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Where necessary, in preparing these consolidated financial statements, appropriate adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by group entities. All intragroup balances, transactions, income and expenses are eliminated on consolidation.

The acquisition of subsidiaries is accounted for by applying the acquisition method. The consideration is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer in exchange for control of the acquiree. Acquisition-related costs are recognised in profit or loss as incurred, except for costs to issue debt or equity securities. An adjustment to the cost of the combination contingent on future events is measured at the acquisition-date fair value.

Subsequent changes in the fair value of contingent consideration that are the result of additional information obtained after the acquisition date about facts and circumstances that existed at the acquisition date and that qualify as measurement period adjustments are adjusted against the cost of acquisition. All other subsequent changes in the fair value of contingent consideration that are not measurement period adjustments are accounted for in accordance with relevant IFRSs.

Changes in the fair value of contingent consideration classified as equity are not recognised. The acquiree's identifiable assets and liabilities that meet the conditions for recognition are recognised at their fair values at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale, which are recognised and measured at fair value less costs to sell. A contingent liability assumed in a business combination is recognised at the acquisition date if there is a present obligation that arises from past events and its fair value can be measured reliably. Such contingent liabilities are subsequently measured at the higher of the amount that would be recognised in accordance with IAS 37, Provisions, Contingent Liabilities and Contingent Assets and the amount initially recognised less, if appropriate, cumulative amortisation.

Goodwill arising in a business combination is recognised as an asset at the date that control is acquired. Goodwill is measured as the excess of (a) the aggregate of: (i) the consideration transferred; (ii) the amount of any non-controlling interests in the acquiree; and (b) the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. The goodwill is initially recognised as an asset at cost and is subsequently measured at cost less any accumulated impairment losses. Any gain on a bargain purchase, after reassessment, is recognised immediately in profit or loss.

Non-controlling interests in the acquiree may be initially measured either at their proportion of the acquiree's identifiable net assets or at fair value. The choice of measurement basis is made on an acquisition-by-acquisition basis. After initial recognition, non-controlling interests in the net assets consist of the amount of those interests at the date of the original business combination and the non-controlling interests' share of changes in equity since the date of the combination.

Non-controlling interests in the net assets of consolidated subsidiaries are presented separately from the holding company's owners' equity therein.

Non-controlling interests in the profit or loss and other comprehensive income of consolidated subsidiaries are also disclosed separately. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

An associate is an entity over which the company has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies. Investments in associates are accounted for in the separate financial statements of the holding company on the basis of the direct equity interest and are stated at cost less any accumulated impairment losses.

The results of associates are included in the consolidated financial statements using the equity method of accounting from the date that significant influences commences until the date that significant influence ceases. Under the equity method, investments in associates are initially recognised at cost and adjusted thereafter for the post-acquisition change in the company's share of net assets of the associates, less any impairment in the value of individual investments. The company's share of the post-acquisition profit or loss of the associates controlled entities is recognised in profit or loss and the company's share of the post-acquisition changes in other comprehensive income is recognised in other comprehensive income. Distributions received from an investee reduce the carrying amount of the investment. The company's share of losses of an associate in excess of its interest in that associate (which includes any long-term interests that, in substance, form part of the company's net investment in the associate) are not recognised, unless the company has incurred obligations or made payments on behalf of the associate.

Any excess of the cost of acquisition over the company's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of the associate/jointly controlled entity recognised at the date of acquisition is recognised as goodwill. The goodwill is included within the carrying amount of the investment and is assessed for impairment as part of the investment. Any excess of the company's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is excluded from the carrying amount of the investment and recognised immediately in profit or loss.

Where necessary, in preparing these financial statements, appropriate adjustments are made to the financial statements of associates to bring their accounting policies in line with those used by group entities.

Property, plant and equipment

The group's property, plant and equipment are classified into the following classes – freehold land and buildings, motor vehicles, furniture, fittings and other equipment.

Property, plant and equipment are initially measured at cost. Subsequent costs are included in the asset's carrying amount when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. Expenditure on repairs and maintenance of property, plant and equipment is recognised as an expense when incurred.

Land and buildings are held for use in the supply of services or for administrative purposes. Subsequent to initial recognition, land and buildings are stated at cost less any accumulated depreciation and any accumulated impairment losses.

Other tangible assets are stated at cost less any accumulated depreciation and any accumulated impairment losses.

Property, plant and equipment are derecognised on disposal or when no future economic benefits are expected from their use or disposal. Gains or losses arising from derecognition represent the difference between the net disposal proceeds, if any, and the carrying amount, and are included in profit or loss in the period of derecognition.

Depreciation

Depreciation commences when the depreciable assets are available for use and is charged to profit or loss so as to write off the cost, less any estimated residual value, over their estimated useful lives, using the straight-line method, on the following bases:

- Buildings – 2% per annum
- Improvements to buildings (classified with freehold land and buildings) – 10% per annum with a residual value of 20%
- Motor vehicles – 20% per annum with a residual value of 25%
- Furniture, fittings & other equipment – 6.67%-20% per annum with residual values of 15%-20%
- No depreciation is charged on freehold land.

The depreciation method applied, the residual value and the useful life are reviewed, and adjusted if appropriate, at the end of each reporting period.

Notes to the financial statements ...continued

Intangible assets

An intangible asset is recognised if it is probable that the expected future economic benefits that are attributable to the asset will flow to the group and the cost of the asset can be measured reliably.

Intangible assets are initially measured at cost. Expenditure on an intangible asset is recognised as an expense in the period when it is incurred unless it forms part of the cost of the asset that meets the recognition criteria.

The useful life of intangible assets is assessed to determine whether it is finite or indefinite. Intangible assets with a finite useful life are amortised. Amortisation is charged to profit or loss so as to write off the cost of intangible assets less any estimated residual value, over their estimated useful lives. The amortisation method applied, the residual value and the useful life are reviewed, and adjusted if appropriate, at the end of each reporting period.

Intangible assets are derecognised on disposal or when no future economic benefits are expected from their use or disposal. Gains or losses arising from derecognition represent the difference between the net disposal proceeds, if any, and the carrying amount, and are included in profit or loss in the period of derecognition.

(i) Research and development costs

Expenditure on research activities is recognised as an expense in the period in which it is incurred. An internally-generated intangible asset arising from the group's development of software is recognised only if all of the following can be demonstrated by the group:

- (a) the technical feasibility, the availability of resources and the intention and ability of completing the asset so that it will be available for use or sale,
- (b) how the asset will generate probable future economic benefits, and
- (c) the ability to measure reliably the expenditure attributable to the asset during its development.

Where no internally-generated intangible asset can be recognised, development expenditure is recognised as an expense in the period in which it is incurred. After initial recognition, internally-generated intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally-generated intangible assets are amortised on a straight-line basis over their estimated useful lives from the date when they become available for use, which is generally assumed to be five years.

(ii) Computer software

In determining the classification of an asset that incorporates both intangible and tangible elements, judgment is used in assessing which element is more significant. Computer software which is an integral part of the related hardware is classified as property, plant and equipment and accounted for in accordance with the group's accounting policy on property, plant and equipment. Where the software is not an integral part of the related hardware, this is classified as an intangible asset and carried at cost less any accumulated amortisation and any accumulated impairment losses. Computer software classified as an intangible asset is amortised on a straight-line basis over five to ten years.

(iii) Agencies

Agencies represent the rights over a number of brands which enhance the future earning capacity of the group. Agencies are not being amortised and are considered to have an indefinite useful life.

Other financial instruments

Financial assets and financial liabilities are recognised in the statement of financial position when the entity becomes party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially recognised at their fair value plus directly attributable transaction costs for all financial assets or financial liabilities not classified at fair value through profit or loss.

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when the entity has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Financial assets are derecognised when the contractual rights to the cash flows from the financial assets expire or when the entity transfers the financial asset and the transfer qualifies for derecognition.

Financial liabilities are derecognised when they are extinguished. This occurs when the obligation specified in the contract is discharged, cancelled or expires.

An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.

(i) Trade and other receivables

Trade and other receivables are classified with current assets and are stated at their nominal value unless the effect of discounting is material, in which case trade and other receivables are measured at amortised cost using the effective interest method. Appropriate allowances for estimated irrecoverable amounts are recognised in profit or loss when there is objective evidence that the asset is impaired.

(ii) Bank borrowings

Subsequent to initial recognition, interest-bearing bank loans are measured at amortised cost using the effective interest method.

Subsequent to initial recognition, interest-bearing bank overdrafts are carried at face value in view of their short-term maturities.

(iii) Other borrowings

Subsequent to initial recognition, other borrowings are measured at amortised cost using the effective interest method unless the effect of discounting is immaterial.

(iv) Trade and other payables

Trade and other payables are classified with current liabilities and are stated at their nominal value unless the effect of discounting is material in which case trade and other payables are measured at amortised cost using the effective interest method.

(v) Shares issued by the holding company

Ordinary shares issued by the holding company are classified as equity instruments.

Redemptions or refinancing of equity instruments are recognised as changes in equity.

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average method and comprises expenditure incurred in acquiring the inventories and other costs incurred in bringing the inventories to their present location and condition.

The cost of finished goods and work in progress comprises direct materials and, where applicable, direct labour costs and an appropriate proportion of production overheads based on the normal level of activity. Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs of completion and the costs to be incurred in marketing, selling and distribution.

Impairment

All assets are tested for impairment except for inventories and deferred tax assets. At the end of each reporting period the carrying amount of assets, including cash-generating units are reviewed to determine whether there is any indication or objective evidence of impairment, as appropriate, and if any such indication or objective evidence exists, the recoverable amount of the asset is estimated.

Intangible assets with an indefinite useful life and intangible assets that are not yet available for use are tested for impairment annually, irrespective of whether an indication of impairment exists.

Goodwill arising on the acquisition of subsidiaries are tested for impairment annually and whenever there is an indication of impairment. Goodwill arising on associates accounted for using the equity method is included within the carrying amount of the investment and is assessed for impairment as part of the investment.

In the case of financial assets that are carried at amortised cost, objective evidence of impairment includes observable data about the following loss events; significant financial difficulty of the issuer, adverse changes in the payment status of the borrower and adverse changes in industry conditions that affect the borrowers.

An impairment loss is the amount by which the carrying amount of an asset exceeds its recoverable amount.

For loans and receivables, if there is objective evidence that an impairment loss has been incurred, the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate. The carrying amount of the asset is reduced directly.

Notes to the financial statements ...continued

In the case of other assets tested for impairment, the recoverable amount is the higher of fair value less costs to sell (which is the amount obtainable from a sale in an arm's length transaction between knowledgeable, willing parties, less the costs of disposal) and value in use (which is the present value of the future cash flows expected to be derived, discounted using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset). Where the recoverable amount is less than the carrying amount, the carrying amount of the asset is reduced to its recoverable amount, as calculated.

Goodwill is allocated to the group's cash-generating units expected to benefit from the synergies of the combination. Where the recoverable amount of the cash-generating unit is less than the carrying amount, an impairment loss is recognised. The impairment loss is allocated first to reduce the carrying amount of any goodwill allocated and then to the other assets of the unit pro rata on the basis of the carrying amount of each asset in the unit.

Impairment losses are recognised immediately in profit or loss.

For loans and receivables, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed directly.

In the case of other assets tested for impairment, an impairment loss recognised in a prior year is reversed if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised.

When an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of the recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years.

An impairment loss recognised for goodwill is not reversed in a subsequent period.

Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable for goods sold and services provided in the normal course of business, net of value-added tax and discounts, where applicable. Revenue is recognised to the extent that it is probable that future economic benefits will flow to the group and these can be measured reliably. The following specific recognition criteria must also be met before revenue is recognised:

(i) Provision of services

Revenue from the provision of services is recognised in the period in which the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. For practical purposes, when services are performed by an indeterminate number of acts over a specified period of time, revenue is recognised on a straight-line basis over the specified period unless there is evidence that some other method better represents the stage of completion.

(ii) Sale of goods

Revenue from the sale of goods is recognised on the transfer of the risks and rewards of ownership, which generally coincides with the time of delivery, when the costs incurred or to be incurred in respect of the transaction can be measured reliably and when the company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.

(iii) Government grants

Government grants are recognised when there is reasonable assurance that all conditions attaching to them are complied with and the grants will be received.

Government grants related to income are recognised in profit or loss over the periods necessary to match them with related costs which they are intended to compensate, on a systematic basis. Such grants are deducted in reporting the related expense.

Borrowing costs

Borrowing costs include the costs incurred in obtaining external financing.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised from the time that expenditure for these assets and borrowing costs are being incurred and activities that are necessary to prepare these assets for their intended use or sale are in progress. Borrowing costs are capitalised until such time as the assets are substantially ready for their intended use or sale. Borrowing costs are suspended during extended periods in which active development is interrupted. All other borrowing costs are recognised as an expense in profit or loss in the period in which they are incurred.

Taxation

Current and deferred tax is recognised to profit or loss, except when it relates to items recognised in other comprehensive income or directly in equity, in which case the current and deferred tax is also dealt with in other comprehensive income or in equity as appropriate.

Current tax is based on the taxable result for the period. The taxable result for the period differs from the result as reported in profit or loss because it excludes items which are non-assessable or disallowed and it further excludes items that are taxable or deductible in other periods. It is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets, including deferred tax assets for the carry forward of unused tax losses and unused tax credits, are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences (or the unused tax losses and unused tax credits) can be utilised.

Deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither accounting profit nor taxable profit.

Deferred tax liabilities are not recognised for taxable temporary differences arising on investments in subsidiaries where the group is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets are recognised for deductible temporary differences arising on investments in subsidiaries where it is probable that taxable profit will be available against which the temporary difference can be utilised and it is probable that the temporary difference will reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be utilised.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the end of the reporting period date.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against liabilities and the deferred tax assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities/assets are expected to be settled or recovered.

Employee benefits

Contributions towards the state pension are made in accordance with local legislation. The only obligation is to make the required contributions. Costs are expensed in the period in which they are incurred.

Currency translation

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purposes of the consolidated financial statements, the results and financial position of each group entity are expressed in Pound Sterling, which is the functional currency of the company and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the company transactions denominated in currencies other than the functional currency are translated at the exchange rates ruling on the date of transaction. Monetary assets and liabilities denominated in currencies other than the functional currency of the company are re-translated to the functional currency at the exchange rate ruling at year-end. Exchange differences arising on the settlement and on the re-translation of monetary items are dealt with in profit or loss.

Notes to the financial statements ...continued

For the purpose of presenting these consolidated financial statements, income and expenses of foreign operations having a different functional currency to that of the group are translated to Pound Sterling at the exchange rates ruling on the date of transaction whereas assets and liabilities are translated to Pound Sterling at the exchange rate ruling at the end of the reporting period. Exchange differences are recognised within the Exchange Reserve as a separate component of equity. Such differences are recognised in profit or loss in the period in which the foreign operation is disposed of.

Foreign exchange gains and losses are included within operating profit/(loss) except in the case of significant exchange differences arising on investing or financing activities, which are classified within investment income, investment losses or finance costs as appropriate and in case of exchange gains and losses arising on intra-group balances of a capital nature, which are recognised within the capital exchange reserve.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits. Bank overdrafts that are repayable on demand and form an integral part of the group's or the company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows and are presented in current liabilities on the statement of financial position.

Dividends

Dividends to holders of equity instruments are recognised as liabilities in the period in which they are declared. Dividends to holders of equity instruments are debited directly to equity.

3. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year relate to:

- 1) The crystallisation of deferred tax assets
- 2) The carrying amount of goodwill
- 3) The carrying amount of other intangible assets

These assessments have been based on the group's business plan for the 3-year period ending 31 December 2015 which is in turn based on a number of underlying assumptions relating to:

- Sales volume and product/service mix
- New product and service launches
- General economic trends
- Developments in the markets within which the group operates
- Technological developments
- Foreign exchange rates
- Achieving costs savings
- Economies of scale derived from acquisitions and mergers
- Synergies with new additions to the group

Inherent in any forecast, actual results may differ significantly from projected results. In addition to variances that are likely to arise between actual results and the forecasts based on the above assumptions, the Directors' expectations are subject to substantial uncertainty considering the group's current situation and general economic uncertainty, especially in the UK where the group continues to generate a significant part of its revenue.

(i) Deferred tax assets

Deferred tax assets are recognised for all unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the losses and credits can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon likely timing and level of future taxable profits. The carrying value of the deferred tax assets recognised at the end of the reporting period was GBP 1,556,538 (2011 – GBP 1,474,284).

The majority of the group's deferred tax asset amounting to GBP 1,549,444 (2011 – GBP 1,339,831) arises on unabsorbed investment tax credits which the subsidiary 6pm Limited is eligible to on its investment in tangible assets and intangible assets.

On the basis of the subsidiary's projections prepared by management, the subsidiary would have utilised a significant part of this asset by 2015.

(ii) Goodwill

The group tests goodwill for impairment at least annually irrespective of whether there are indications that goodwill might be impaired. Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the group to estimate the future cash flows expected to arise from the cash-generating units and a suitable discount rate in order to calculate present value. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to costs during the period. The Directors estimate discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the cash generating unit. The growth rates and changes in direct costs are based on past practices and expectations of future changes in the market.

The assessment of recoverability of the carrying amount of goodwill includes:

- Forecasted projected cash flows, relating to the specific cash generating units to which goodwill has been allocated, for the three year period ending 31 December 2015 and projections of terminal values using the perpetuity method.
- Varying growth rates depending on the individual products and services provided by the group, that relate to the specific cash generating units to which goodwill has been allocated, for the next three years with a nil growth rate to perpetuity in determining the terminal value.
- Use of 15% to 20% (pre-tax) to discount the projected cash flows to net present values.

Based on the above assessment, the Directors consider that the carrying amount of goodwill as at 31 December 2012 amounting to GBP 1,463,005 (2011 – GBP 1,468,752) is not impaired.

(iii) Other intangible assets

During the year management has reassessed the recoverability of the value of the group's intangible assets which are included in the statement of financial position at GBP 1,205,178 (2011 – GBP 885,178) by applying discounting cash flow techniques to the cash flows included in the group's strategic business plan that relate to the specific intangibles. The key assumptions are the same as those disclosed in (ii) above. Based on the above assessment, management expects the carrying amount of other intangible assets to be recoverable and therefore the Directors consider that there is no impairment in the carrying value of other intangible assets as at 31 December 2012.

Capital exchange reserve

A separate exchange reserve has been created, in view of the consideration that certain transactions within intra-group balances relate to funds which were obtained from capital sources. It is being disclosed separately to provide an indication of the magnitude of the effect of foreign exchange movement on such intra-group funding.

4. INTERNATIONAL FINANCIAL REPORTING STANDARDS IN ISSUE BUT NOT YET EFFECTIVE

At the date of the approval of these financial statements, a number of standards and interpretations issued by the International Accounting Standards Board were either not yet endorsed by the EU or were not yet applicable to the group and the company.

IFRS 9 – Financial Instruments

IFRS 9 was issued in November 2009 and amended in October 2010. IFRS 9 represents the completion of the classification and measurement part of the IASB's project to replace IAS 39. This Standard addresses the classification and measurement of certain financial assets and financial liabilities. IFRS 9 requires financial assets to be classified on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the assets. The Standard requires financial assets to be subsequently measured at amortised cost or at fair value. The requirements for financial liabilities address the problem of volatility in profit or loss arising from measuring own debt at fair value.

Notes to the financial statements ...continued

Under IFRS 9, any entity choosing to measure a liability at fair value will present the portion of the change in its fair value due to changes in the entity's own credit risk in other comprehensive income. By virtue of the December 2011 Amendment, IFRS 9 is applicable for annual periods beginning on or after 1 January 2015. IFRS 9 has not yet been endorsed by the EU.

IFRS 10 – Consolidated Financial Statements

IFRS 10 was issued in May 2011. IFRS 10 Consolidated Financial Statements builds on existing principles by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements of the parent company. The standard provides additional guidance to assist in the determination of control where this is difficult to assess. IFRS 10 introduces a single consolidation model for all entities based on control, irrespective of the nature of the investee (that is, whether an entity is controlled through voting rights of the investors or otherwise). IFRS 10 supersedes SIC-12 Consolidation—Special Purpose Entities and parts of IAS 27 Consolidated and Separate Financial Statements. IFRS 10 is applicable for annual periods beginning on or after 1 January 2013 and has been endorsed by the EU for annual periods beginning on or after 1 January 2014.

IFRS 12 – Disclosure of Interests in Other Entities

IFRS 12 was issued in May 2011. IFRS 12 Disclosure of Interests in Other Entities addresses disclosure requirements for certain interests in other entities, including joint arrangements, associates, subsidiaries and unconsolidated structured entities. The objective of IFRS 12 is to require an entity to disclose information that enables users of its financial statements to evaluate (a) the nature of, and risks associated with, its interests in other entities; and (b) the effects of those interests on its financial position, financial performance and cash flows. IFRS 12 is applicable for annual periods beginning on or after 1 January 2013 and has been endorsed by the EU for annual periods beginning on or after 1 January 2014.

IAS 1 Amendment – Presentation of Items of Other Comprehensive Income

IAS 1 was amended in June 2011. These Amendments will require companies to group together items within other comprehensive income that may be reclassified to the profit or loss section of the income statement. IAS 1 Amendment is applicable for annual periods beginning on or after 1 July 2012 and has been endorsed by the EU.

IAS 34 Amendment – Interim Financial Reporting

The amendment to IAS 34 clarifies the requirements for the reporting of segment information for total assets in order to enhance consistency with the requirements of IFRS 8 Operating Segments. IAS 34 Amendment is applicable for annual periods beginning on or after 1 January 2013 and has not yet been endorsed by the EU.

The Directors are assessing their potential impact, if any, on the financial statements of the group in the period of initial application.

5. CHANGE IN ACCOUNTING ESTIMATE

In the prior year the group reassessed the depreciation rates and residual values of its property, plant and equipment as follows:

- Furniture, fittings and other equipment – from a depreciation rate of 6.67% – 33% with a residual value of 15% – 20% to a depreciation rate of 6.67% – 20% with a residual value of 15% – 20%; and
- Motor vehicles – from a depreciation rate of 20% with a residual value of 15% to a depreciation rate of 20% with a residual value of 25%.

The effect of this change in accounting estimate was a decrease in the depreciation charge of GBP 24,175.

At the same date the group reassessed the amortisation rate and residual value of computer software held by one of its subsidiaries from an amortisation rate of 25% with no residual value to an amortisation rate of 33% with a residual value of 15%. The effect of this change in accounting estimate was an increase in the amortisation charge of GBP 585.

6. EARNINGS PER SHARE

The basic earnings per share for the group has been calculated on the profits attributable to shareholders as recognised in the consolidated statement of comprehensive income divided by the weighted average number of ordinary shares outstanding during the period.

The weighted average number of ordinary shares outstanding during the period amounted to 18,717,718 (2011 – 14,800,373).

There is no difference between the basic and diluted earnings per share.

7. SEGMENT INFORMATION

IFRS 8 requires operating segments to be identified on the basis of internal reports about components of the group that are regularly reviewed by the chief operating decision makers in order to allocate resources to the segments and to assess their performance.

Information reported to the group's chief operating decision makers for the purpose of resource allocation and assessment performance is focused on the service provided. The group's reportable segments under IFRS 8 are therefore as follows:

- Resourcing;
- Product solutions and consultancy; and
- Retail, infrastructure and related services.

Information regarding the group's reportable segments is presented below.

7.1 Segment revenues and results

Group revenue represents the amount primarily receivable for goods sold and services rendered during the year, net of any indirect taxes.

The following is an analysis of the group's revenue and results from continuing operations by reportable segments:

	Segment revenue		Segment profit	
	2012 GBP	2011 GBP	2012 GBP	2011 GBP
Resourcing	848,829	1,250,118	135,835	284,088
Product solutions and consultancy	4,564,158	2,735,956	2,223,421	1,211,548
Retail, infrastructure and related services	1,747,377	1,335,034	412,028	328,432
	7,160,364	5,321,108	2,771,284	1,824,068
Other operating income			8,071	–
Administrative expenses			(2,238,779)	(2,226,028)
Operating profit/(loss)			540,576	(401,960)
Finance costs			(81,992)	(89,523)
Investment income			20,832	834
Share of losses of associates			(45,830)	(4,803)
Loss on sale of immovable property			–	(67,809)
Profit/(loss) before tax			433,586	(563,261)

Revenue reported above represents revenue from external customers. The accounting policies of the reportable segments are the same as the group accounting policies described in note 2. Segment profit represents the profit earned by each segment without allocation of administrative expenditure, finance costs and income taxes. This is the measure reported to the chief operating decision makers for the purposes of resource allocation and assessment of segment performance.

Notes to the financial statements ...continued

7.2 Segment current assets and liabilities

	2012 GBP	2011 GBP
Current assets		
Resourcing	74,339	134,204
Product solutions and consultancy	1,860,013	951,596
Retail, infrastructure and related services	656,599	384,573
Total segment current assets	2,590,951	1,470,373
Unallocated*	1,159,457	1,236,347
Consolidated current assets	3,750,408	2,706,720

* The unallocated amounts include the current tax asset, cash and cash equivalents, other cash at bank, prepayments, other receivables and related party receivables.

	2012 GBP	2011 GBP
Current liabilities		
Resourcing	100,793	117,139
Product solutions and consultancy	1,025,902	858,628
Retail, infrastructure and related services	130,144	62,242
Total segment current liabilities	1,256,839	1,038,009
Unallocated*	2,423,729	1,258,837
Consolidated current liabilities	3,680,568	2,296,846

* The unallocated amounts include current tax liabilities, bank overdraft and loans, other payables, other taxes and social security, payments received on account and general administrative accruals.

7.3 Non-current assets and liabilities

Non-current assets and liabilities are not analysed on a segmental basis by the chief operating decision makers and are thus considered unallocated.

7.4 Geographical information

The group operates in three geographical areas – United Kingdom, Malta and Macedonia. The group's revenue from external customers and information about its non-current assets by geographical location are detailed below:

	Revenue from external customers		Non-current assets	
	2012 GBP	2011 GBP	2012 GBP	2011 GBP
United Kingdom	4,477,928	3,042,953	46,498	44,290
Malta	2,682,436	2,278,155	5,348,768	4,707,150
Macedonia	–	–	10,658	12,816
Consolidated total	7,160,364	5,321,108	5,405,924	4,764,256

7.5 Information about major customers

Group revenue includes GBP 2,844,727 of product solutions and consultancy (2011 – GBP 1,030,312), GBP 588,435 of resourcing (2011 – GBP 1,113,762) and GBP 639,487 (2011 – GBP 409,885) of retail, infrastructure and related services that cumulatively amount to 57% (2011 – 48%) of total group revenue, which arose from sales to the group's nine largest customers (2011 – six largest customers).

8. INVESTMENT INCOME

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Interest income on bank deposits	5,692	–	834	48
Interest income on financial assets	15,140	–	–	–
	20,832	–	834	48

9. FINANCE COSTS

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Interest on bank overdrafts and loans	74,038	–	81,941	–
Interest on amounts owed to other related undertakings	4,404	4,404	4,448	4,448
Other interest	3,550	–	3,134	–
	81,992	4,404	89,523	4,448

10. PROFIT/(LOSS) BEFORE TAX

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
This is stated after crediting/(charging):				
Amortisation of intangible assets	212,856	–	196,727	–
Depreciation of property, plant and equipment	70,633	–	46,534	–
Net exchange differences	(110,099)	(11,108)	57,052	(22,026)

The group profit/(loss) before tax is also stated after charging auditor's fees of GBP 29,894 (2011 – GBP 30,477).

The loss before tax of the holding company is also stated after charging auditor's fees of GBP 3,917 (2011 – GBP 4,000).

Notes to the financial statements ...continued

11. KEY MANAGEMENT PERSONNEL COMPENSATION

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Directors' compensation:				
Short-term benefits:				
Management remuneration	301,870	–	264,988	–
Other key management personnel compensation:				
Short-term benefits:				
Salaries and social security contributions	188,169	–	169,473	–
Total key management personnel compensation:				
Short-term benefits	490,039	–	434,461	–

Included within Directors' compensation is GBP 89,371 (2011 – GBP 34,288) which was capitalised with software development costs.

12. STAFF COSTS AND EMPLOYEE INFORMATION

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Staff costs:				
Wages and salaries	1,752,943	–	1,721,293	–
Social security costs	164,354	–	152,192	–
	1,917,297	–	1,873,485	–

The average number of persons employed by the group during the year, including executive Directors, was made up as follows:

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Sales and operations	78	–	57	–
Administration	25	–	25	–
	103	–	82	–

13. INCOME TAX CREDIT

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Current tax	31,912	–	27,501	7
Deferred tax (note 17)	(124,862)	–	(235,874)	–
	(92,950)	–	(208,373)	7

Tax applying the statutory domestic income tax rate and the income tax credit for the year are reconciled as follows:

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Profit/(loss) before tax	433,586	(11,860)	(563,261)	(1,841)
Tax at the applicable rate of 35%	151,755	(4,151)	(197,141)	644
<i>Tax effect of:</i>				
Deferred tax not accounted for	(29,270)	–	30,282	–
Depreciation charges not deductible by way of capital allowances in determining taxable income	9,519	–	4,789	–
Unabsorbed capital allowances	–	–	1,176	–
Local income taxed at 15%	(1,122)	–	(158)	(10)
Different tax rates in foreign jurisdictions	8,938	–	(8,223)	–
Changes in tax rates in foreign jurisdictions	1,877	–	(3,753)	–
Disallowed expenses	10,514	4,151	14,270	661
Movement in unabsorbed investment tax credits	(238,994)	–	(125,581)	–
Loss on sale of immovable property	–	–	23,778	–
Exchange differences	(25,681)	–	40,577	–
Pre-acquisition profits of subsidiary acquired during the year	–	–	5,507	–
Unrealised profits on intercompany transactions	3,473	–	4,423	–
Share of losses in associates	16,041	–	1,681	–
Income tax (credit)/charge for the year	(92,950)	–	(208,373)	7

Notes to the financial statements ...continued

14. INTANGIBLE ASSETS

Group	Computer software and licences GBP	Developed software GBP	Web page design GBP	Goodwill GBP	Agencies GBP	Total GBP
Cost						
At 01.01.2011	377,437	701,149	3,006	1,149,182	–	2,230,774
Additions	12,067	212,529	2,557	–	–	227,153
Acquired through acquisition of subsidiary	–	–	21,172	330,876	334,387	686,435
Net foreign currency exchange differences	(10,613)	(28,439)	(1,100)	(11,306)	(14,467)	(65,925)
At 01.01.2012	378,891	885,239	25,635	1,468,752	319,920	3,078,437
Additions	15,308	529,363	6,330	–	–	551,001
Net foreign currency exchange differences	(7,949)	(17,216)	(552)	(5,747)	(7,354)	(38,818)
At 31.12.2012	386,250	1,397,386	31,413	1,463,005	312,566	3,590,620
Accumulated amortisation						
At 01.01.2011	216,734	330,814	3,006	–	–	550,554
Provision for the year	34,402	161,483	842	–	–	196,727
Net foreign currency exchange differences	(6,937)	(15,717)	(120)	–	–	(22,774)
At 01.01.2012	244,199	476,580	3,728	–	–	724,507
Provision for the year	38,810	164,875	9,171	–	–	212,856
Net foreign currency exchange differences	(4,916)	(9,979)	(31)	–	–	(14,926)
At 31.12.2012	278,093	631,476	12,868	–	–	922,437
Carrying amount						
At 31.12.2011	134,692	408,659	21,907	1,468,752	319,920	2,353,930
At 31.12.2012	108,157	765,910	18,545	1,463,005	312,566	2,668,183

The amortisation expense is included in the line item 'administrative expenses' in the statement of comprehensive income.

Included in the cost of intangible assets is internal software development costs amounting to GBP 1,397,386 (2011 – GBP 885,239) which are amortised over 5 years.

The amounts capitalised as developed software during the year amounting to GBP 529,363 (2011 – GBP 212,529) represent primarily labour costs and expenses incurred in the development of three major products, which the group expects to generate significant revenues in the next few years.

15. PROPERTY, PLANT AND EQUIPMENT

Group	Freehold land and buildings GBP	Furniture, fittings and other equipment GBP	Motor vehicles GBP	Total GBP
Cost				
At 01.01.2011	969,592	404,450	89,760	1,463,802
Additions	–	61,426	22,764	84,190
Acquired through acquisition of subsidiary	–	47,924	26,164	74,088
Disposals	(243,012)	(4,340)	–	(247,352)
Net foreign currency exchange differences	(19,158)	(15,069)	(4,606)	(38,833)
At 01.01.2012	707,422	494,391	134,082	1,335,895
Additions	8,829	145,616	116,895	271,340
Net foreign currency exchange differences	(16,208)	(9,576)	(2,390)	(28,174)
At 31.12.2012	700,043	630,431	248,587	1,579,061
Accumulated depreciation				
At 01.01.2011	34,945	292,841	60,188	387,974
Provision for the year	10,187	24,004	12,343	46,534
Eliminated on disposals	(10,936)	(4,340)	–	(15,276)
Net foreign currency exchange differences	(992)	(8,227)	(2,219)	(11,438)
At 01.01.2012	33,204	304,278	70,312	407,794
Provision for the year	8,492	38,896	23,245	70,633
Net foreign currency exchange differences	(713)	(5,947)	(1,479)	(8,139)
At 31.12.2012	40,983	337,227	92,078	470,288
Carrying amount				
At 31.12.2011	674,218	190,113	63,770	928,101
At 31.12.2012	659,060	293,204	156,509	1,108,773

Freehold land and buildings:

Cost of land included in total cost of land and buildings amounts to Euro 350,000 (2011 – Euro 350,000) equivalent to GBP 285,635 (2011 – GBP 292,355). The group's land and buildings with a carrying amount of GBP 659,060 (2011 – GBP 674,218) have been pledged to secure bank borrowings of 6pm Limited (note 22).

Notes to the financial statements ...continued

16. INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES

Investments in subsidiaries

In the separate financial statements of the holding company, shares in subsidiary undertakings are accounted for at cost.

The group financial statements consolidate the results and position of the following subsidiary undertakings which all have co-terminous year ends with that of the holding company:

Name of subsidiary and place of incorporation	Proportion of ownership interest and voting power held	
	2012	2011
6pm Limited, 6PM House, 188, 21st September Avenue, Naxxar, Malta.	99.9	99.9
6pm Management Consultancy (UK) Limited, 94 Cross Drove, Coates, Whittlesey, Peterborough, PE7 2HJ, United Kingdom.	100	100
6pm Nearshore DOOEL (note 28) 18/1/1, Rajko Zinzifov Street, 1000 Skopje, Macedonia.	100	100
Compunet Operations Limited (note 28) 60, Independence Avenue, Mosta, Malta.	100	100
Compunet Agencies Limited (note 28) 60, Independence Avenue, Mosta, Malta.	100	100
Agilis6 Limited (formerly Softweb Limited) (note 28) 6PM House, 188, 21st September Avenue, Naxxar, Malta.	70	70

Investments in associates

In the separate financial statements of the holding company shares in associate undertakings are accounted for at cost.

The group financial statements include the results and position of the following associate undertakings which all have co-terminous year ends with that of the holding company using the equity method of accounting:

Name of subsidiary and place of incorporation	Proportion of ownership interest and voting power held	
	2012	2011
DSG Consulting Limited (note 28) 6PM House, 188, 21st September Avenue, Naxxar, Malta.	33.33	33.33
emCare360 Limited (note 28) The Three Arches, Valletta Road, Mosta, Malta.	25	25
Makeezi Limited (note 28) The Three Arches, Valletta Road, Mosta, Malta.	42.9	–

Summarised financial information in respect of associates is set out below:

	2012 GBP	2011 GBP
Total assets	1,250,215	264,796
Total liabilities	(1,052,465)	(182,195)
	197,750	82,601
Group's share of the aggregate share capital and reserves	66,319	22,716
Revenue	308,285	73,637
Loss for the year	(190,495)	(24,166)
Group's share of loss for the year	(45,830)	(4,803)

Unrealised profits amounting to GBP 22,220 (2011 – GBP 14,775) in connection with the provision of services by the group's subsidiaries to the group's associates have been netted off against the carrying amount of the associates. A deferred tax asset of GBP 7,777 (2011 – GBP 5,171) has been recognised in this regard.

Notes to the financial statements ...continued

17. DEFERRED TAX ASSETS

The balances at 31 December 2012 and 31 December 2011 for the group can be analysed as follows:

	Opening balance GBP	Recognised directly in equity GBP	Recognised in profit and loss GBP	Closing balance GBP
2012				
<i>Arising on:</i>				
Unabsorbed investment tax credits	1,339,831	(29,383)	238,996	1,549,444
Allowance for doubtful debts	1,068	3	4,717	5,788
Unabsorbed capital allowances	147,206	(4,135)	(127,038)	16,033
Excess of tax allowances over depreciation	(91,620)	1,906	(24,605)	(114,319)
Tax losses brought forward	72,628	(999)	25,015	96,644
Unrealised profits on sales from subsidiaries to associates	5,171	–	7,777	12,948
	1,474,284	(32,608)	124,862	1,566,538

	Opening balance GBP	Recognised directly in equity GBP	Recognised in profit and loss GBP	Closing balance GBP
2011				
<i>Arising on:</i>				
Unabsorbed investment tax credits	1,251,972	(36,523)	124,382	1,339,831
Allowance for doubtful debts	6,421	(57)	(5,296)	1,068
Unabsorbed capital allowances	82,115	(1,878)	66,969	147,206
Excess of tax allowances over depreciation	(93,651)	2,736	(705)	(91,620)
Tax losses brought forward	27,275	–	45,353	72,628
Unrealised profits on sales from subsidiaries to associates	–	–	5,171	5,171
	1,274,132	(35,722)	235,874	1,474,284

The judgements involved in the recognition of the deferred tax asset are discussed in note 3.

18. INVENTORIES

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Goods held for resale	386,050	–	265,168	–

19. TRADE AND OTHER RECEIVABLES

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Trade receivables	1,699,304	–	1,199,435	–
Prepayments and accrued income	998,633	–	368,596	–
Amounts owed by subsidiaries	–	1,678,285	–	1,809,614
Amounts owed by associates	178,443	–	108,974	–
Amounts owed by other related undertakings	9,480	–	93,067	–
	2,885,860	1,678,285	1,770,072	1,809,614

No interest is charged on trade and other receivables except for GBP 194,956 (2011 – GBP nil) which bear interest at 6.5% per annum.

Amounts owed by subsidiaries, associates and other related undertakings are unsecured, interest-free and repayable on demand.

Allowance for estimated irrecoverable amounts

During the year, an allowance has been made for estimated irrecoverable amounts from the provision of services of GBP nil (2011 – GBP 9,356). Trade receivables of GBP nil (2011 – GBP 22,474) and GBP nil (2011 – GBP 1,251) previously provided for have been respectively written off and recovered. These movements were included in the line item 'administrative expenses' in the statement of comprehensive income.

Total allowance for estimated irrecoverable amounts at year end amounts to GBP 15,407 (2011 – GBP 15,770). The movement for the year relates to exchange differences on translation of foreign operations.

Notes to the financial statements ...continued

20. TRADE AND OTHER PAYABLES

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Trade payables	936,193	–	746,673	–
Other payables	283,064	–	239,378	–
Other taxes and social security	55,696	–	22,466	–
Payments received on account	–	–	1,265	–
Accruals and deferred income	1,238,047	3,915	612,897	5,278
	2,513,000	3,915	1,622,679	5,278

No interest is payable on trade and other payables.

21. OTHER FINANCIAL LIABILITIES

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Amounts owed to related undertakings	167,626	99,841	109,321	95,437

Amounts owed to other related undertakings are unsecured, repayable on demand and interest-free, except for GBP 92,911 (2011 – GBP 93,404), which bear interest at 5% per annum.

22. BANK OVERDRAFTS AND LOANS.

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Bank overdrafts	615,369	–	447,110	–
Bank loans	793,179	–	602,626	–
	1,408,548	–	1,049,736	–
Less: amount falling due within one year	(947,368)	–	(537,738)	–
Amount falling due after one year	461,180	–	511,998	–

Bank overdrafts and loans are repayable as follows:

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
On demand or within one year	947,368	–	537,738	–
In the second year	110,521	–	95,852	–
In the third year	41,752	–	72,801	–
In the fourth year	42,762	–	36,733	–
After five years	266,145	–	306,612	–
	1,408,548	–	1,049,736	–

As at the end of the reporting period, except for bank overdrafts of GBP 195,228 which are denominated in GBP, all bank borrowings are denominated in Euro. In the prior year all bank borrowings were denominated in Euro.

The bank overdrafts denominated in Euro bear interest at 3.5% per annum (2011 – 3.5% per annum) over the bank's base rate.

The overdraft denominated in GBP consists of an invoice discounting facility which provided up to a funding limit of 85% of eligible debts and bear a discounting charge of 0.95% of the Notified Value of each debt. This facility was secured by way of a fixed and floating charge over trade debtors and all other assets of 6pm Holdings p.l.c.

Interest on bank loans is charged at 2% per annum (2011 – 2% per annum) over the bank's base rate.

In 2012 the company secured a loan of Euro 500,000 (GBP 408,050) for the development of intangible assets, through the BOV Jeremie loan fund. This loan bears an interest of 2% per annum over the bank's base rate and is secured by general hypothecs over the assets of 6pm Limited and guarantees from major shareholders.

The remaining bank overdrafts and loans denominated in Euro are secured by a special hypothec over the immovable property and by general hypothecs over the assets of 6pm Limited, a general hypothec over the assets of the company and by a fixed deposit, classified as other cash at bank.

Other cash at bank amounting to GBP 408,050 (2011 – GBP 417,650) consists of a fixed deposit earning interest at 1.82% per annum (2011 – 1.82% per annum) which is pledged as collateral against the group's bank borrowings.

Notes to the financial statements ...continued

23. SHARE CAPITAL

	2012	
	Authorised GBP	Issued and called up GBP
25,000,000 ordinary shares of GBP 0.20 each (19,019,520 of which have been issued and called up)	5,000,000	3,803,904
Transaction costs	–	(45,777)
	5,000,000	3,758,127

	2011	
	Authorised GBP	Issued and called up GBP
25,000,000 ordinary shares of GBP 0.20 each (18,288,000 of which have been issued and called up)	5,000,000	3,657,600
Transaction costs	–	(45,777)
	5,000,000	3,611,823

Ordinary shares carry one vote per share and carry a right to dividends.

In the prior year, the company proposed a rights issue of 1.4384 new ordinary shares for each share held as at that date for a total of 10,788,000 new ordinary shares of a nominal value of GBP 0.20 each at a share issue price of GBP 0.25 per share (total premium of GBP 539,400). The rights issue was fully subscribed on 29 April 2011. Transaction costs amounting to GBP 45,777 incurred in connection with the said right issue have been accounted for as a deduction from equity.

On 31 May 2012, by virtue of an extraordinary resolution the company allotted 1 share for every 25 shares held to shareholders on its register as at 1 May 2012 equivalent to 731,520 ordinary shares. The said shares were allotted at GBP 0.20 each (total of GBP 146,304) and credited against the share premium account.

24. CASH AND CASH EQUIVALENTS AND OTHER CASH AT BANK

Cash and cash equivalents included in the statement of cash flows comprise the following amounts in the statement of financial position:

	Group 2012 GBP	Holding company 2012 GBP	Group 2011 GBP	Holding company 2011 GBP
Cash at bank and on hand	70,448	10,270	216,236	10,299
Bank overdrafts	(615,369)	–	(447,110)	–
Cash and cash equivalents in the statement of cash flows	(544,921)	10,270	(230,874)	10,299

Other cash at bank amounting to GBP 408,050 (2011 – GBP 417,650) consists of a fixed deposit earning interest at 1.82% per annum which is pledged as collateral against the group's bank borrowings.

25. RELATED PARTY DISCLOSURES

The holding company is the parent company of the undertakings described in note 16.

During the year under review, in addition to transactions with key management personnel and guarantees provided for bank facilities undertaken by its subsidiary as disclosed in notes 11 and 22 to these financial statements, the group entered into transactions with related parties as set out below.

During the year the group entered into the following related party transactions:

	Related party activity GBP	2012 Total activity GBP	%	Related party activity GBP	2011 Total activity GBP	%
Sales:						
<i>Related party transactions with:</i>						
Associates	366,499	7,160,364	5.1	108,045	5,321,108	2.0
Cost of sales:						
<i>Related party transactions with:</i>						
Associates	258,551	4,389,080	5.9	14,105	3,497,040	0.4
Finance costs:						
<i>Related party transactions with:</i>						
Other related undertakings	4,404	81,992	5.4	4,448	89,523	5.0

The group also earned other income from associates amounting to GBP 5,841 (2011 – GBP nil) and recharged administrative expenses amounting to GBP 8,243 (2011 – GBP nil) to associates.

No expense has been recognised in the period for bad or doubtful debts in respect of amounts due by related parties.

In the prior year, 49.9% of the shares acquired in Compunet Operations Limited and Compunet Agencies Limited (note 28) were ultimately owned by one of the company's Directors.

In the prior year, 6pm Holdings p.l.c. subscribed to 25% of the issued share capital of emCare360 (note 28). The other 75% was subscribed to by CareMalta Group Limited which is ultimately controlled by one of the company's Directors.

In the current year, 6pm Holdings p.l.c. acquired 42.9% of Makeezi Limited (note 28) which was ultimately controlled by one of the company's Directors.

The company incurred finance costs of GBP 4,404 (2011 – GBP 4,448) from other related undertakings.

The amounts due to/from related parties at year end are disclosed in notes 19, 20 and 21 to these financial statements. The terms and conditions do not specify the nature of the consideration to be provided in settlement. No other guarantees have been given or received, except as disclosed in note 22.

All related party transactions were made on terms equivalent to those prevailing in arm's length transactions.

26. FAIR VALUES OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

At 31 December 2012 and 31 December 2011 the carrying amounts of financial assets and financial liabilities classified with current assets and current liabilities respectively approximated their fair values due to the short term maturities of these assets and liabilities. The fair values of non-current financial liabilities are not materially different from their carrying amounts.

Notes to the financial statements ...continued

27. FINANCIAL RISK MANAGEMENT

The exposures to risk and the way risks arise, together with the group's objectives, policies and processes for managing and measuring these risks are disclosed in more detail below.

The objectives, policies and processes for managing financial risks and the methods used to measure such risks are subject to continual improvement and development.

Where possible, the group aims to reduce and control risk concentrations. Concentrations of financial risk arise when financial instruments with similar characteristics are influenced in the same way by changes in economic or other factors. The amount of the risk exposure associated with financial instruments sharing similar characteristics is disclosed in more detail in the notes to the financial statements. The financial risk management strategy has remained unchanged from the prior year.

Credit risk

Financial assets which potentially subject the group to concentrations of credit risk consist principally of receivables and cash at bank.

Receivables are presented net of an allowance for estimated irrecoverable amounts. An allowance for doubtful debts is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. Credit risk with respect to receivables is limited due to credit control procedures and the credit quality of customers comprising the group's debtor base. Cash at bank is placed with reliable financial institutions.

The maximum exposure to credit risk for trade receivables at the reporting date, net of impairment losses, by type of customer is as follows:

	2012 GBP	2011 GBP
Trade receivables by class:		
Public interest entities	792,956	734,929
Other entities	906,348	464,506
	1,699,304	1,199,435

As at 31 December 2012, 41% (2011 – 34%) of the carrying amounts of trade receivables were due from two major customers (2011 – two major customers) which individually owed amounts higher than 10% of total trade receivables. There are no other concentrations of credit risk.

The group assesses the credit quality of its customers by taking into account their financial standing, past experience and other factors. Management considers the credit quality of its financial assets as being acceptable.

Included in the group's trade receivables balance are the following debtors which are past due at the end of the reporting period for which the group has not provided as the amounts are still considered recoverable.

	2012 GBP	2011 GBP
31 – 60 days	500,099	576,603
61 – 90 days	237,551	66,139
91 – 180 days	86,383	33,834
181 – 365 days	39,314	28,109
Over 365 days	50,906	39,375
	914,253	744,060

Interest rate risk

The group has taken out bank facilities to finance its operations as disclosed in note 22. The interest rates thereon and the terms of such borrowings are disclosed accordingly in the note. The group is exposed to cash flow interest rate risk on bank borrowings carrying a floating interest rate. Management monitors the movement in interest rates and, where possible, reacts to material movements in such rates by restructuring its financing structure.

The carrying amounts of the group's financial instruments carrying a rate of interest at the reporting date are disclosed in the notes to the financial statements. The Directors are of the view that any variation in interest rates will not significantly impact the group's results.

Liquidity risk

The group monitors and manages its risk to a shortage of funds by monitoring forecast and actual cash flows, and by monitoring the availability of raising funds to meet commitments associated with its financial liabilities by means of cash flow forecasts on the basis of expected cash flows over a twelve month period which is then monitored on a monthly basis.

The group is exposed to liquidity risk in relation to meeting the future obligations associated with its financial liabilities, which comprise principally trade payables and interest bearing bank borrowings (note 22). Prudent liquidity risk management includes maintaining sufficient cash and committed credit lines to ensure the availability of an adequate amount of funding to meet the group's obligations.

The following maturity analysis for financial liabilities shows the remaining contractual maturities using the contractual undiscounted cash flows on the basis of the earliest date on which the group can be required to pay. The analysis includes both interest and principal cashflows.

2012	On demand or within one year GBP	In the second year GBP	In the third year GBP	In the fourth year GBP	After five years GBP	Total GBP
<i>Non-derivative financial liabilities</i>						
Non-interest bearing	2,587,715	–	–	–	–	2,587,715
Variable rate instruments	1,067,666	129,504	57,079	55,816	310,184	1,620,249
	3,655,381	129,504	57,079	55,816	310,184	4,207,964
<hr/>						
2011						
<i>Non-derivative financial liabilities</i>						
Non-interest bearing	1,460,452	–	–	–	–	1,460,452
Variable rate instruments	565,504	118,493	86,853	51,583	366,462	1,188,895
	2,025,956	118,493	86,853	51,583	366,462	2,649,347

Capital risk management

The group's objectives when managing capital are to safeguard its ability to continue as a going concern and to maximise the return to stakeholders through the optimisation of the debt and equity balance. The group's overall strategy remains unchanged from 2011.

The capital structure of the group consists of debt, which includes the borrowings disclosed in note 22, cash and cash equivalents and other cash at bank as disclosed in note 24 and items presented within equity in the statement of financial position.

The group's Directors manage the group's capital structure and make adjustments to it, in light of changes in economic conditions.

The capital structure is reviewed on an ongoing basis. Based on recommendations of the Directors, the group may balance its overall capital structure through the payments of dividends, new share issues as well as the issue of new debt or the redemption of existing debt. The group is not subject to any externally imposed capital requirements.

Notes to the financial statements ...continued

Currency risk

Foreign currency transactions arise when the group enters into transactions denominated in a foreign currency or when the group incurs or settles liabilities in a foreign currency. Foreign currency transactions comprise mainly transactions denominated in Euro and Macedonian Dollar. The risk arising from foreign currency transactions is managed by regular monitoring of the relevant exchange rates and management's reaction to material movements thereto.

28. ACQUISITION OF SUBSIDIARIES AND ASSOCIATES

Acquisition of subsidiaries

In the prior year 6pm Holdings p.l.c. acquired 100% shareholding in Compunet Operations Limited and Compunet Agencies Limited for a purchase consideration of Euro 613,000 (GBP 538,685) and Euro 383,000 (GBP 334,387) respectively. The effective date of the transaction was 1 April 2011. The total consideration of Euro 1,000,000 (GBP 837,072) was settled as follows:

- Euro 597,888 (GBP 522,000) in exchange for 2,088,000 shares in 6pm Holdings p.l.c. at GBP 0.25c per share as part of the rights issue (notes 23 and 29).
- Euro 402,112 (GBP 351,072) in cash.

The fair value of identifiable assets acquired and liabilities assumed at the effective date of acquisition were analysed as follows:

	Compunet Operations Limited GBP	Compunet Agencies Limited GBP
Assets	442,079	334,387
Liabilities	(234,270)	–
	207,809	334,387
Consideration	538,685	334,387
Goodwill	330,876	–

In the prior year 6pm Holdings p.l.c. also subscribed to 100% of the issued share capital of 6pm Nearshore DOOEL at par.

Acquisition of associates

In the prior year 6pm Holdings p.l.c. subscribed to:

- 25% of the issued share capital of emCare360 Limited at par and 20% called up and subsequently advanced a further GBP 21,414. These advances were repayable at the option of emCare360 Limited and were recognised as part of the company's net investment in the associate.
- 33.33% of the share capital of DSG Consulting Limited at par and 20% called up.

On 21 May 2012 6pm Holdings p.l.c. acquired 42.9% shareholding in Makeezi Limited for a purchase consideration of Euro 75,000 (GBP 60,330).

During the year 6pm Holdings p.l.c. advanced a further GBP 62,209 to emCare360 Limited. This amount and the prior year advances were converted to ordinary shares on 16 May 2012. All advances and the subsequent capitalisation were made pro-rata with the other shareholders and accordingly there was no change in ownership interest.

29. SIGNIFICANT NON-CASH TRANSACTIONS

In the prior year, as disclosed in note 28, 2,088,000 of the shares issued as part of the rights issue disclosed in note 23 with a total issue value of GBP 522,000, were used as settlement for the acquisition of Compunet Operations Limited and Compunet Agencies Limited.

In the current year, as disclosed in note 23, the company allotted new shares against the credit of the share premium account.

30. EVENTS AFTER THE REPORTING PERIOD

After the end of the reporting period, the Directors proposed a payment of a final gross dividend of GBP 0.0246 per share equivalent to a final net dividend of GBP 0.016 per share. The Directors further proposed that a bonus issue of 1 share for every 25 shares held on 12 May 2013 (the record date) equivalent to GBP 152,156 is allocated from the share premium account.

Independent auditor's report to the members of 6pm Holdings p.l.c.

We have audited the accompanying consolidated financial statements, which comprise the statements of financial position of the group and the company as at 31 December 2012, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for the group and the company for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Directors' Responsibility for the Financial Statements

The Directors are responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the EU. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the group and the company as at 31 December 2012 and of their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU, and have been properly prepared in accordance with the Maltese Companies Act, 1995.



Mr Manuel Castagna

For and on behalf of
NEXIA BT
Certified Public Accountants

Date: 15 April 2013

NEXIA BT
Certified Public Accountants

The Penthouse, Suite 2,
Capital Business Centre,
Entrance C,
Triq Taz-Zwejt,
San Gwann,
Malta.

Information required by listing rules

PURSUANT TO LISTING RULE 5.62

Upon due consideration of the Company's profitability, balance sheet, capital adequacy and solvency, the Directors are satisfied that at the time of approval of the financial statements, the Company has adequate resources to continue to operate as a going concern for the foreseeable future.

PURSUANT TO LISTING RULE 5.64

5.64.1 THE STRUCTURE OF THEIR CAPITAL, INCLUDING SECURITIES WHICH ARE NOT ADMITTED TO TRADING ON A REGULATED MARKET IN A MEMBER STATE, WHERE APPROPRIATE WITH AN INDICATION OF THE DIFFERENT CLASSES OF SHARES AND, FOR EACH CLASS OF SHARES, THE RIGHTS AND OBLIGATIONS ATTACHING TO IT AND THE PERCENTAGE OF TOTAL SHARE CAPITAL THAT IT REPRESENTS;

The authorised share capital of the Company is of five million pounds sterling (£5,000,000). The issued share capital of the Company is of three million eight hundred and three thousand nine hundred and four pounds sterling (£3,803,904) divided into nineteen million nineteen thousand five hundred and twenty Shares (19,019,520) of twenty pence (£0.20) each.

All the share capital is admitted to trading on the Regulated Market and there are no different Classes of Shares.

All the shares in the Company have the same rights and entitlement and rank *pari passu* between themselves. The following are highlights of the rights attaching to the Shares:

Dividends:	The shares carry equal right to participate in any distribution of dividend declared by the company;
Voting Rights:	Each share shall be entitled to one vote at the meetings of the shareholders;
Pre-emption Rights:	Subject to the limitations contained in the Memorandum and Articles of Association, shareholders are entitled to be offered any new shares to be issued by the Company, in proportion to their current shareholding, before such shares are offered to the public or to any person not being a shareholder;
Capital Distributions:	The shares carry the right for the holders thereof to participate in any distribution of capital made whether on a winding up or otherwise;
Transferability:	The shares are freely transferable in accordance with the rules and regulations of the Malta Stock Exchange applicable from time to time;
Other	The shares are not redeemable.

5.64.2 ANY RESTRICTIONS ON THE TRANSFER OF SECURITIES, SUCH AS LIMITATIONS ON THE HOLDING OF SECURITIES OR THE NEED TO OBTAIN THE APPROVAL OF THE COMPANY OR OTHER HOLDERS OF SECURITIES;

In accordance with the provision of Article 5 of the Articles of Association of the Company, unless otherwise provided in the terms and conditions of issue thereof, all listed Equity Securities of the Company shall be freely transferable and shall be subject to the rules and regulations of the Malta Stock Exchange.

Persons discharging managerial responsibilities are, in accordance with the provisions of the Listing Rules and the Company's Internal Share Dealing Code, subject to certain restrictions and requirements.

Information required by the listing rules ...continued

5.64.3 ANY DIRECT AND INDIRECT SHAREHOLDINGS, INCLUDING INDIRECT SHAREHOLDINGS THROUGH PYRAMID STRUCTURES AND CROSS-SHAREHOLDINGS, IN EXCESS OF 5% OF THE SHARE CAPITAL;

On the basis of the register of members as at 31 December 2012, the following shareholders held in excess of 5% of the share-capital of the Company

Vassallo Builders Group Limited	3,536,000 Shares	18.591 %
Ivan Bartolo	3,536,000 Shares	18.591 %
Charts Limited	3,162,537 Shares	16.627%
Alan Timothy West-Robinson	1,123,507 Shares	5.907 %
Stephen David Wightman	1,123,508 Shares	5.907 %
Brian Zarb Adami	1,085,977 Shares	5.709 %

As far as the Company is aware, no other person holds an indirect shareholding in excess of 5% of its total issued share capital.

5.64.4 THE HOLDERS OF ANY SECURITIES WITH SPECIAL CONTROL RIGHTS AND A DESCRIPTION OF THOSE RIGHTS;

The Company endeavours to ensure equality of treatment for all holders of such Equity Shares who are in the same position. No holder of any securities has any special control rights.

5.64.5 THE SYSTEM OF CONTROL OF ANY EMPLOYEE SHARE SCHEME WHERE THE CONTROL RIGHTS ARE NOT EXERCISED DIRECTLY BY THE EMPLOYEES;

The Company's Share Option Scheme is administered by the Board of Directors. The decision of the Board on all disputes concerning the Share Option Scheme shall be final.

5.64.6 ANY RESTRICTION ON VOTING RIGHTS, SUCH AS LIMITATIONS OF THE VOTING RIGHTS OF HOLDERS OF A GIVEN PERCENTAGE OR NUMBER OF VOTES, DEADLINES FOR EXERCISING VOTING RIGHTS, OR SYSTEMS WHEREBY, WITH THE COMPANY'S COOPERATION, THE FINANCIAL RIGHTS ATTACHING TO SECURITIES ARE SEPARATED FROM THE HOLDING OF SECURITIES;

There are no restrictions on voting rights. In accordance with the provisions of the Companies Act, a resolution is deemed to be adopted if it receives the assent of more than fifty percent of the members voting and present at the meeting.

Any two shareholders of the Company holding at least ten percent of the Shares conferring a right to attend and vote at the general meeting are empowered to convene an extraordinary general meeting.

A shareholder or a number of shareholders holding not less than 0.5 percent of the issued share capital of the Company having voting rights shall be entitled to nominate a fit and proper person for appointment of Director at the following annual general meeting.

5.64.7 ANY AGREEMENTS BETWEEN SHAREHOLDERS WHICH ARE KNOWN TO THE COMPANY AND MAY RESULT IN RESTRICTIONS ON THE TRANSFER OF SECURITIES AND/OR VOTING RIGHTS;

The Company is not aware of any agreement which may result in restrictions on the transfer of securities and/or voting rights.

5.64.8 THE RULES GOVERNING THE APPOINTMENT AND REPLACEMENT OF BOARD MEMBERS AND THE AMENDMENT OF THE MEMORANDUM AND ARTICLES OF ASSOCIATION;

The Memorandum and Articles of the Company regulates the appointment of Directors. Article 55.1 of the Articles of Association provides a member holding not less than 0.5 per cent of the issued share capital of the Company having voting rights or a number of Members who in the aggregate hold not less than 0.5 per cent of the issued share capital of the Company having voting rights shall be entitled to nominate a fit and proper person for appointment as a Director of the Company. In addition, the Directors themselves or a committee appointed for the purpose by the Directors, may make recommendations and nominations to the shareholders for the appointment of Directors at the next annual general meeting.

Furthermore, in accordance with the provisions of 55.3 of the Articles of Association of the Company, in the event that the Board is of the opinion that none of the Directors appointed or elected in accordance with the provisions of these Articles is a non-executive independent Director competent in accounting and/or auditing as required by the Listing Rules relating to the composition of the Audit Committee, the Board shall, during the first board meeting after the annual general meeting appoint a person, who is independent and competent in accounting and/or auditing as a non-executive Director and shall appoint such person to the Audit Committee.

Unless they resign or are removed, Directors shall hold office for a period of one year. Directors whose term of office expires or who resign or are removed are eligible for re-appointment.

Any Director may be removed at any time by the Company in a General Meeting, provided that the Director who is to be removed shall be given the opportunity of making representations. A resolution for the appointment and/or removal of a Director shall be considered to be adopted if it received the assent of more than fifty percent of the members present and voting at the general meeting.

In accordance with the provisions of the Companies Act states, an extra ordinary resolution must be filed in order to amend the Memorandum and Articles of Association of the Company.

Clause 53 of the Articles of Association of the Company and Article 135 of the Companies Act specify the requirements of an extraordinary resolution.

Without prejudice to the above, the Listing Rules require that prior written authorisation is obtained from the Listing Authority following which a Company Announcement and a Circular explaining the proposed changes to the Memorandum and Articles of Association of the Company must be made.

5.64.9 THE POWERS OF THE BOARD MEMBERS, AND IN PARTICULAR THE POWER TO ISSUE OR BUY BACK SHARES;

The Board of Directors shall be responsible for the business and affairs of the Company. Article 75 of the Articles of Association of the Company stipulates that the Board of Directors shall have power to transact all business of whatever nature not expressly reserved by the Memorandum and Articles of Association of the Company to be exercised by the Company in general meeting or by any provision contained in any law for the time being in force.

In accordance with the provisions of Article 7(d) of the Memorandum of the Company, any unissued shares in the capital of the Company shall be at the disposal of the Board of Directors who, subject to any provision in the Memorandum and Articles of Association, may allot, issue or otherwise deal with or dispose of the same to such persons on such terms and conditions and at such times as the Board of Directors shall think fit.

No issue of Shares can be made which would dilute a substantial interest without prior approval of the shareholders in general meeting.

Article 10 of the Articles of Association of the Company authorises the Board, subject to such restrictions, limitations and conditions contained in the Companies Act, to acquire its own Equity Securities.

5.64.10 ANY SIGNIFICANT AGREEMENT TO WHICH THE COMPANY IS A PARTY AND WHICH TAKE EFFECT, ALTER OR TERMINATE UPON A CHANGE OF CONTROL OF THE COMPANY FOLLOWING A TAKEOVER BID, AND THE EFFECTS THEREOF, EXCEPT WHERE THEIR NATURE IS SUCH THAT THEIR DISCLOSURE WOULD BE SERIOUSLY PREJUDICIAL TO THE COMPANY AND THIS WITHOUT PREJUDICE TO DUTY OF THE COMPANY TO DISCLOSE SUCH INFORMATION ON THE BASIS OF OTHER LEGAL REQUIREMENTS;

Most of 6pm Limited's significant fixed price contracts and framework agreements with one of its large prime contractor customers ("the Customer") include a competitor provision in respect of change of ownership. The provision grants the Customer a right of termination in the event that ownership of 6pm Limited is transferred and/or acquired by one of the Customer's competitors. The Customer must in all cases prove that any new owner is actually a competitor. An arbitration clause regulates any disputes that may arise.

5.64.11 ANY AGREEMENTS BETWEEN THE COMPANY AND ITS BOARD MEMBERS OR EMPLOYEES PROVIDING FOR COMPENSATION IF THEY RESIGN OR ARE MADE REDUNDANT WITHOUT VALID REASON OR IF THEIR EMPLOYMENT CEASES BECAUSE OF A TAKEOVER BID.

In the event that any Director is removed by the Company without just cause, the Company undertakes to pay such Director the amount which such Director would have earned during the remaining period of the contract.

The statutory notice period and the other conditions stipulated in the Employment and Industrial Relations Act apply to all employees.

In accordance with the provisions of the Transfer of Business (Protection of Employment) Regulations, the transfer of an undertaking, business or part of an undertaking or business shall not in itself constitute sufficient grounds for dismissal of employees by the transferor or the transferee.

Provided that this provision shall not stand in the way of dismissals that may take place for economic, technical or organisational reasons entailing changes in the workforce.

Whenever a transfer which involves a substantial change in working conditions to the detriment of the employee results in the termination of the contract of employment, the employer shall be regarded as having been responsible for such a termination.

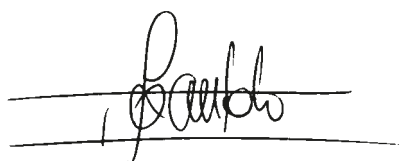
5.70.1 THE NATURE AND DETAILS OF ANY MATERIAL CONTRACT TOGETHER WITH THE NAMES OF THE PARTIES TO THE CONTRACT, IRRESPECTIVE OF WHETHER THE TRANSACTION IS A RELATED PARTY TRANSACTION OR NOT, SUBSISTING DURING THE PERIOD UNDER REVIEW, TO WHICH THE ISSUER, OR ONE OF ITS SUBSIDIARY UNDERTAKINGS, IS A PARTY AND IN WHICH A DIRECTOR OF THE ISSUER IS OR WAS DIRECTLY OR INDIRECTLY INTERESTED.

There were no material transactions in which a director of the issuer is or was directly or indirectly interested.

5.70.2 THE NAME OF THE COMPANY SECRETARY, THE REGISTERED ADDRESS AND ANY OTHER CONTACT DETAILS.

Company Secretary:	Dr Ivan Gatt,
	6PM House, 188, 21st September Avenue, Naxxar NXR 1012, Malta.
Registered address:	
Telephone:	(+356) 2148 9657
Email:	info@6pmplc.com
Website:	www.6pmplc.com

Approved by the Board of Directors and signed on its behalf on 15 April 2013 by:



Ivan Bartolo
Chief Executive Officer



Nazzareno Vassallo
Chairman

6PM Holdings p.l.c.

6PM House

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SET THE PACE.

6PM

